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Abstract

Congestion pricing has long been considered an efficient tool for tackling road traffic congestion, but tolls are generally unpopular. Interest is growing in tradable permits as an alternative. Tolls and tradable permits are interchangeable if travel conditions are unchanging, but not if conditions vary, and tolls and permit quantities are inflexible. We compare the allocative efficiency of tolls and tradable permits under uncertainty on a bimodal network. Road links and public transit service are both congestion prone. Road traffic entering a cordon area around the downtown is controlled using either a toll or a tradable permit. Two groups of travelers can drive or take transit. Group 1 travels downtown, and must either pay the toll or use a permit if driving. Group 2 travels to a suburb, and can avoid the cordon by taking a bypass. All demand and cost parameters of the model can vary, either systematically or irregularly. Travelers learn daily travel conditions in advance, and adapt their mode and route choices accordingly. A planner minimizes expected total travel costs by either setting the level of the toll or choosing the quota of permits to distribute. Two cases are considered. In the first, the toll and quota are flexible and can be adjusted to daily travel conditions. In the second, which is of central interest, the instruments are inflexible. If travelers have identical preferences, the optimal flexible toll is invariant to the numbers of travelers in each group and the capacity of the link entering the cordon. The toll is robust in the sense that inflexibility causes no welfare loss if these parameters vary. By contrast, the quota is not robust.

We derive a general rule for ranking the efficiency of a fixed toll and fixed quota. We then explore a numerical example. In most instances, the fixed toll outperforms the fixed quota by a significant margin although the quota can do better for some realizations of parameter values. The relative performance of the quota improves if an environmental externality from driving also exists. Finally, we compare the welfare-distributional effects of tolls and permits, and find that suburban travelers fare better than downtown travelers from both forms of regulation.

Keywords: traffic congestion; cordon toll; tradable permits; mode choice; route choice; uncertainty

JEL Codes: D62; R41; R48

1 Introduction

Traffic congestion is a burden worldwide. Inrix reports that in 2019, US drivers lost nearly 100 hours in traffic congestion on average, at a personal cost of \$1,377, amounting to a loss of nearly \$88 billion to the US economy.¹ Congestion imposes similar costs in the UK, France, and Germany.² Congestion pricing has long been considered an efficient, if not the most efficient, tool for tackling traffic congestion. Advances in tolling and IT technology have reduced the costs of imposing tolls, billing motorists, and informing them about where, when, and how much they will pay. Yet, only a few city-scale congestion pricing schemes exist: in Singapore (1975), London (2003), Stockholm (2006), Milan (2008), and Gothenburg (2013). Smaller schemes have been established in Durham (2002) and Valletta (2007), and several cities including New York City have plans to introduce charges. However, many proposed schemes have failed. Public opposition and equity concerns are the most frequently cited explanations (Jaensirisak et al., 2005; Grisolia et al., 2015; Krabbenborg et al., 2020).

Due in part to opposition to tolls, quantity controls and regulations are much more widely used than tolls. These include limits on vehicle registrations, license plate number restrictions on daily use, perimeter control of traffic, driving bans, and traffic calming. These measures are often intended to curb not only congestion, but also reduce pollution, enhance safety, and reduce noise. For example, Fageda et al. (2020) report that low emission zones have been implemented in 46 out of 130 large cities in 12 European countries.

Quantity controls are generally less efficient than tolls because they do not allocate road space to those who value it the most. Tradable Permit Schemes (TPS) are a hybrid measure that combines price and quantity controls. TPS can improve on pure quantity controls by granting driving rights, and allowing agents to trade them. TPS have been used to reduce acid rain, lead, and carbon emissions; to administer Corporate Average Fuel Economy (CAFE) standards; and to allocate taxi licenses, vehicle quotas, and airport landing slots. TPS have not yet been applied to road travel. However, advances in information technology and familiarity with it are making TPS increasingly feasible. Moreover, the idea is conceptually straightforward. Drivers would need a permit to make a trip, access a road, or enter a restricted area. The amount of travel would be regulated by limiting the number of permits that are issued. If permits are distributed free of charge, individuals in aggregate would not incur an additional monetary cost to travel. Furthermore, if permits are distributed on an equal-per-capita basis, lower-income households, which tend to travel less by car, would receive more permits than they use, and would earn income from selling the excess. Vertical equity could be improved further by giving lower-income households more permits.

If travel conditions are known and unvarying, a TPS can be designed to support the same travel pattern as tolls. The two instruments are then allocatively equivalent, with the TPS having a likely advantage in terms of acceptability. However, as initially shown by Weitzman (1974) in a planned-economy context, price and quantity instruments are not equivalent in a nonstationary environment if they cannot be adjusted as conditions change. Moreover, road travel conditions do fluctuate for various reasons. Travel demand varies predictably by time of day, day of week, and season. Unanticipated fluctuations in capacity and demand are also common. According to US FHWA (2020), about half of total congestion delays arises from nonrecurring events such as crashes, debris, work zones, traffic signal failures, bad weather, special events, and so on. These shocks can cause substantial delays. Closure of one lane of a three-lane highway due to an incident reduces total capacity by about half.³ Heavy rain can reduce freeway capacity by 10-15% (Van Lint et al., 2000; Chung et al., 2006; Brilon et al., 2008), and snow storms and other severe weather conditions by more than 20%. Capacity can also drop if individual drivers change lanes or brake sharply, and cause traffic flow to break down (Brilon et al., 2008). Public transit service disruptions due to strikes and other shocks are also common in some cities,

¹<https://inrix.com/press-releases/2019-traffic-scorecard-us/>

²<https://internationalfleetworld.com/the-true-cost-of-congestion/>

³Transportation Research Board (2000, Chapter 22, Table 22-6).

and they can affect traffic congestion if transit users switch to driving.⁴

Tradable permit and tolling schemes would still be allocatively equivalent if they could adapt to all these fluctuations. Yet, with the exception of dynamic pricing on some High Occupancy Toll (HOT) lanes in the US and Israel, real-time, state-dependent road pricing has not been adopted (Lombardi et al., 2021). Several explanations have been suggested. The infrastructure, operating, and accounting costs may be too high to justify state-dependent pricing over short time horizons. People may prefer fixed charges because adapting to frequent price changes is difficult (Bonsall et al., 2007), or because the outlays are easier to predict (Li and Hensher, 2010). People may also dislike price uncertainty per se (Lindsey, 2011), and they may dislike having to pay high tolls if they have no good alternative.

The potential for an adaptable TPS is still unknown since no schemes are operational yet. Nevertheless, transactions costs militate against frequently changing either the number of permits distributed, or the number of permit units required to use particular roads or enter certain areas. Permit quotas are likely to be distributed weekly, monthly, or quarterly rather than daily, and requirements are likely to be set systematically (e.g., by day of week or season) rather than adjusted according to current travel conditions.⁵

In this paper, we assume in the case of central interest that tolls and tradable permit allocations are inflexible, and thus cannot be adjusted on the basis of daily travel conditions. We compare the allocative efficiency of tolls and permits in the face of demand, road capacity and transit shocks, assuming no administration, transactions, or traveler compliance costs are incurred for either instrument.

2 Literature review

This paper relates to three streams of literature: on congestion pricing, on tradable permit systems, and on network reliability and robustness.

Congestion pricing

The literature on congestion pricing is vast.⁶ Most work has assumed that travel conditions are known, but congestion pricing under uncertainty has received some attention. Studies of state-dependent pricing have considered tolling single links (Emmerink et al., 1998), tolling High Occupancy Toll lanes (Dong et al., 2011; Gardner et al., 2014), and tolling road networks (Gardner et al., 2011). Vosough et al. (2020) analyze predictive tolling of congestion and air pollution based on daily weather forecasts. A few studies have considered fine-grained dynamic pricing of congestion and emissions whereby vehicles are charged incremental tolls each time they traverse a road link (Kickhöfer and Kern, 2015; Agarwal and Kickhöfer, 2018). Conversely, other studies have assumed that tolls are inflexible, and derived optimal state-independent tolls when demand and/or supply conditions vary (e.g., Verhoef et al., 1996; de Palma and Lindsey, 1998). Thus, both flexible and fixed pricing under uncertainty about travel conditions have been studied.

Tradable permit systems

By comparison with congestion pricing, the literature on TPS for roads is relatively new, although growing rapidly.⁷ Verhoef et al. (1997) were the first to consider the use of TPS to reduce road traffic congestion and

⁴London, Paris, and New York City have suffered major public transport strikes with lasting consequences. Larcom et al. (2017) demonstrate how a strike on the London underground in 2014 induced permanent changes in behaviour. Strikes are frequent in Rome (Russo et al., 2021), and recurring in other countries. For example, Rivers et al. (2020) study 105 municipal transit strikes that occurred in Canadian cities between 1974 and 2011. Transit service can also be disrupted by mechanical failures, aging infrastructure, and natural disasters (Zhu et al., 2017).

⁵Tolls are sometimes set this way. For example, toll schedules in Singapore are adjusted quarterly, and during school holidays, to maintain target speeds on arterial roads and expressways.

⁶Literature reviews are found in de Palma and Lindsey (2011), Santos and Verhoef (2011), and Mobility Pricing Independent Commission (2018). Lehe (2019) provides a comprehensive summary of urban congestion pricing schemes.

⁷See Fan and Jiang (2013), Grant-Muller and Xu (2014), and Dogterom et al. (2017) for reviews.

other externalities. Goddard (1997) independently proposed tradable permits as a tool to control vehicle emissions. Subsequent studies have investigated many aspects of TPS for roads, including initial permit allocation, multimodal networks, time-of-day variations in permit requirements, permit duration and banking, transactions costs, loss aversion, and welfare-distributional effects with heterogeneous travelers.

In contrast, few studies have compared the efficiency of TPS and tolls under uncertainty. The extensive environmental-economics literature on price versus quantity controls under uncertainty cannot be applied directly because, unlike with externalities such as carbon emissions, drivers collectively bear the costs of congestion.⁸ Among the few studies of roads, Shirmohammadi et al. (2013) analyze a small road network with uncertain travel demand and capacity. They focus on volatility in permit prices, and assume that the regulator sells permits to prevent the price from exceeding a ceiling level. They do not evaluate the efficiency of tradable permits or compare them with tolls.

de Palma et al. (2018) explore a setting in which travelers choose between driving on one of several routes and taking public transit. Travelers' choices are determined by a mixed-logit choice model, and both demand and capacity vary stochastically. The authors solve equilibrium numerically for a large combination of parameter values, and find that a TPS outperforms tolls in a majority of instances although the average difference is not large. de Palma and Lindsey (2020) study a single congestible facility. Agents decide whether to use it conditional on the state, and either the usage fee or the number of permits issued. Both fees and permit quotas are constrained to be the same across states. The authors show that the relative allocative efficiency of a TPS and a fee depends on the curvature of the cost function, the nature and magnitude of demand and cost shocks, and whether the permit quota always binds. Geng et al. (2021) explore a more elaborate model in which travelers choose between driving and taking public transit. Public transit passengers are exposed to health risks as well as crowding, and both the private and external social risks of infection are uncertain. A first-best congestion toll is imposed for driving. A planner chooses between a fixed transit fare and a fixed permit quota that limits transit ridership. The authors show that the relative efficiency and welfare effects of prices and permits depend on uncertainty about the private risks, but not the social risks.

Shirmohammadi et al. (2013), de Palma et al. (2018), de Palma and Lindsey (2020), and Geng et al. (2021) all employ static models in which the dynamics of congestion and the trip-timing preferences of travelers are disregarded. Akamatsu and Wada (2017) instead adopt the Vickrey (1969) bottleneck model in which congestion takes the form of queuing. Permits are differentiated by the time at which the bottleneck is crossed. Akamatsu and Wada show that if the regulator has full information, a TPS and a time-varying toll can both support a system optimum. If the regulator has only imperfect information about demand, a system optimum can still be realized with a TPS by issuing a number of permits commensurate with bottleneck capacity. By contrast, a fixed toll cannot support the optimum because the optimal toll schedule depends on the level of demand. In this instance, a TPS has a clear advantage over tolls.

Seshadri et al. (2021) explore another dynamic model featuring a single origin-destination (OD) pair and route, stochastic demand, and multiple time periods with different toll levels and permit requirements for each period. Similar to de Palma et al. (2018), travel demand is described by a logit mixture model. The authors find that a permit outperforms a toll when congestion is highly sensitive to usage, demand is high, and daily fluctuations in demand are large.

Network reliability and robustness

Our paper relates to the literature on network reliability and robustness because it features a simple network, and travel demand, road conditions, and transit service quality are all stochastic. Early work on network reliability focused on the threat of severed links, resulting in loss of network connectivity (Taylor and D'Este,

⁸Czerny (2008, 2010) demonstrates this point in the context of airport congestion pricing.

2007). Later research shifted to degraded networks in which (as in this paper) links continue to function, but with reduced capability to handle vehicular traffic or passenger flows. As Jenelius et al. (2005) discuss, network reliability is quantified by the *vulnerability* of links to shocks, and the consequences or *importance* of shocks (e.g., as measured by increases in generalized travel costs). Links that are both vulnerable and important are said to be *critical* links (Nicholson and Du, 1994). Networks that can accommodate shocks with only modest loss of performance are deemed to be *robust*. In the numerical part of our paper, we assess how vulnerability and importance of the links in our network affect network robustness and the relative efficiency of fixed tolls and fixed permits.

This paper

This paper builds on previous work by investigating the choice between tolls and permits for the case of a cordon akin to existing cordon pricing schemes. The model features a small network with road links in series and parallel. There are two groups of travellers. Group 1 travels into the cordon area, and Group 2 travels to a suburb. Each group can either drive or take public transit that operates on a separate right of way. Two model specifications of transit service are considered. One features crowding.⁹ The other lacks crowding, but assumes that travelers differ in their preferences for taking transit. In both cases, transit demand is imperfectly elastic.

The model differs from previous work with uncertainty in that the toll or permit requirement is imposed only on the road link that enters the cordon. The analysis is therefore second-best in the sense that even a flexible toll or TPS cannot support the system optimum. All parameters characterizing demand, free-flow costs, and capacities of each road link and transit service can be stochastic, and vary either independently or in a correlated way. As in the aforementioned studies on TPS, as well as some studies of network reliability (e.g., Dalziell and Nicholson, 2001; Chen et al., 2002; Chen et al., 2007), we assume in our central case that tolls and permit quotas are inflexible, but individuals learn travel demands and supply conditions before making their travel decisions. This assumption is plausible given the wide availability of travel information from websites such as waze.com, mobile phones, social media, and other sources. Transit users can get real-time alerts from transit websites and mobile apps. Notices about transit strikes allow travelers to make alternative plans (Job et al., 2001).¹⁰

The paper is organized as follows. Section 3 describes the model and its comparative statics properties. Section 4 explains how the optimal toll and permit quota are derived. Section 5 examines the properties of the flexible toll and quota, and identifies instances in which they are robust to variations in demand- or supply-side parameters. Section 6 analyzes the fixed toll and fixed quota, and examines their relative efficiency. Section 7 explores the welfare effects of the two instruments on individual travelers. Section 8 explores a numerical example, and Section 9 concludes.

3 A model of a stylized city with roads and transit service

3.1 Network components and travel choices

The bimodal city network is shown in Figure 1. There is one origin, O , which could be an inner or outer suburb. Two groups of travelers live at O and travel to distinct destinations. Group $g = d$ comprises N_d individuals

⁹Transit crowding is a problem in many large cities (Hörcher and Tirachini, 2021.) It can increase waiting time and in-vehicle travel time, reduce travel time reliability, and cause stress while accessing transit stations, and entering, riding, and exiting transit vehicles. Although transit usage fell during the COVID-19 pandemic, it is likely to recover. Moreover, health safety concerns may call for continuation of physical distancing, with potentially longer delays in boarding vehicles, lower vehicle occupancies, and greater costs of a given level of crowding.

¹⁰For example, strikes in Rome are announced several days ahead (Russo et al., 2021). Advance warnings about severe weather are also common, such as heavy rain in Hong Kong (Lam et al., 2008).

who travel to downtown (D).¹¹ Group $g = s$ comprises N_s individuals who travel to a more distant suburban workplace (S). The two groups are hereafter called downtown travelers and suburban travelers, respectively. The numbers in each group do not depend on travel costs, which is plausible for work trips when telecommuting is not an option. Transit lines serve downtown (R_d) and the suburb (R_s). Both lines operate on separate rights of way, and do not interact either with each other or with road traffic. The road network has four arcs or links: an upper link (u), a cordon toll link (t), a lower link (l), and a bypass (b). Both the toll and the permit requirement are applied to link t , hereafter called the cordon link.¹²

Downtown travelers can either drive or take transit. If they drive, they take the upper and cordon links. They do not have a route choice. N_d^R take transit and N_d^A drive, where $N_d^R + N_d^A = N_d$. Suburban travelers who drive have a choice between a direct route and an indirect route. The direct route includes the two links to downtown, followed by the lower link to the suburb. The indirect route avoids the cordon by following the upper link and then the bypass. N_s^R suburban travelers take transit, N_s^t drive the direct route, and N_s^b use the bypass, where $N_s^R + N_s^t + N_s^b = N_s$. Under toll regulation, downtown travelers and suburban travelers who cross the cordon pay the same toll. Under permit regulation, they face the same (unit) permit requirement.

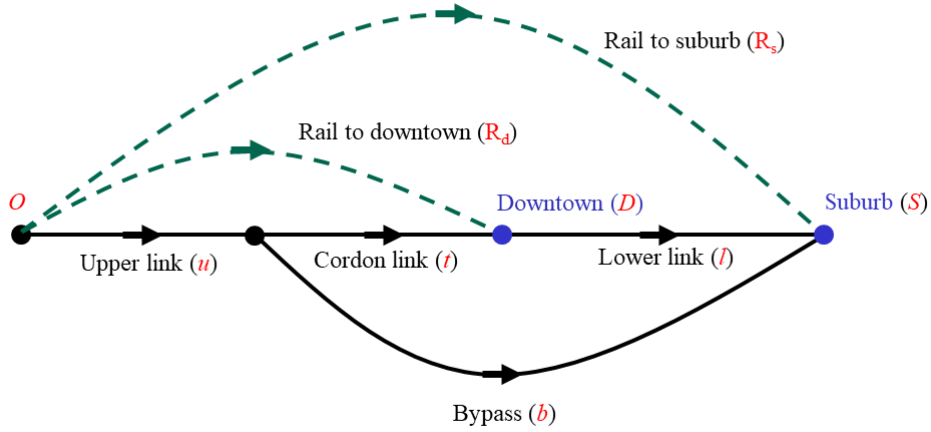


Figure 1: The network with one origin (O) and two destinations: downtown (D) and a suburb (S)

Traffic volumes on the four road links are $v_u = N_d^A + N_s^t + N_s^b$, $v_t = N_d^A + N_s^t$, $v_l = N_s^t$, and $v_b = N_s^b$. The links differ in the composition of drivers who use them. The upper link is used by all three sets of drivers, the cordon link is used by downtown travelers and suburban travelers who take the direct route, the lower link is used only by suburban travelers who take the direct route, and the bypass link is used only by suburban travelers who take the bypass route and avoid driving through downtown. As discussed later, these differences in composition are partly responsible for differences in the efficiency of the fixed toll and fixed permit quota.

¹¹The Appendix provides a notational glossary.

¹²The network in Figure 1 could represent one corridor or pie-shaped sector of a monocentric city. The cordon would then form a closed boundary around the city centre, as in a real city.

3.2 Travel costs

Driving costs

All travelers in each group incur the same cost if they drive. All link costs are linear functions of the traffic volume on them:

$$c_a(v_a) = c_{ao} + c'_a v_a, \quad a = u, t, l, b,$$

where c_{ao} and c'_a are strictly positive constants. The marginal social cost of a trip on link a is $c_{ao} + 2c'_a v_a$, and the total cost is $c_a(v_a) v_a$. The c_{ao} parameters will sometimes be called *free-flow link costs*, and the c'_a parameters *road-link impedances*. Free-flow link costs include the fixed cost of fuel consumption, vehicle wear and tear, and any other private costs that do not depend on traffic volume. Road-link impedances vary inversely with road capacity. For ease of reference, the terms impedance and capacity will be used interchangeably. Capacities are exogenous, but may fluctuate from day to day.

Let m denote the user fee for driving. Variable m is the toll with toll regulation, the equilibrium price of a permit with a TPS, and zero without regulation. The cost of driving for downtown travelers equals the cost of traversing the upper and cordon links, plus (if applicable) the toll or permit price :

$$C_d^A = c_u(v_u) + c_t(v_t) + m.$$

For suburban travelers, the cost of driving the direct route to the suburb is

$$C_s^t = c_u(v_u) + c_t(v_t) + c_l(v_l) + m,$$

and the cost of taking the bypass route is

$$C_s^b = c_u(v_u) + c_b(v_b).$$

Transit costs

Just as traffic congestion increases the cost of driving, so can crowding increase the cost of taking public transit. The cost of transit can also differ from person to person due to differences in accessibility to stations, physical mobility, personal preferences, and other factors. Crowding and preference heterogeneity both limit the price elasticity of total transit usage. However, they differ in that crowding creates a negative externality from transit usage whereas preference heterogeneity does not. As will be shown, the two factors differ in how they affect the relative efficiency of tolls and quotas. To simplify the analysis, the two factors will be treated separately using alternative specifications that we call *Crowded transit* and *Personal transit*.¹³

With crowded transit, the marginal (and average) private cost of a transit trip for each group is assumed to be a linear increasing function of ridership:

$$C_g^R(N_g^R) = C_{g0}^R + c_g'^R N_g^R, \quad g = d, s, \quad (1)$$

where C_{g0}^R and $c_g'^R$ are non-negative constants that, like road capacities, are assumed to be exogenous and may fluctuate. The marginal social cost of a transit trip is $C_{g0}^R + 2c_g'^R N_g^R$, and the total cost is $C_g^R(N_g^R) N_g^R$.

With personal transit, travelers with the strongest preference for transit (i.e., with the lowest private cost) use it. Personal transit can be described using the same functions as crowded transit. If N_g^R travelers use

¹³Adding heterogeneity in driving preferences as well would complicate the analysis of route choice for suburban travelers, and further complicate the comparative statics. Given inelastic total travel demand, including preference heterogeneity for transit alone is sufficient for the purposes of the paper.

transit, Eq. (1) gives the private cost of the passenger who least likes transit. We refer to this person as the “marginal” user. Other transit users are inframarginal, and incur a lower cost. With personal transit, there is no externality from usage and Eq. (1) also specifies the marginal social cost of an additional transit trip. Since the marginal traveler incurs the same private cost with crowded transit and personal transit, the two specifications yield the same equilibria with no regulation, with the same toll, or with the same permit quota. However, for the optimal toll, the optimal quota, and the first-best optimum, optimal transit usage is higher with personal transit than crowded transit since the marginal social cost of usage is lower with personal transit.

The average social costs of crowded transit and personal transit can be written together as

$$\tilde{C}_g^R(N_g^R) = C_{g0}^R + f c_g'^R N_g^R, \quad g = d, s,$$

where \tilde{C} denotes social costs, $f = 1$ for crowded transit, and $f = 1/2$ for personal transit. The downtown and suburban lines are assumed to have the same transit specification, and hence the same value of f .

Crowded transit and personal transit are illustrated in Figure 2.

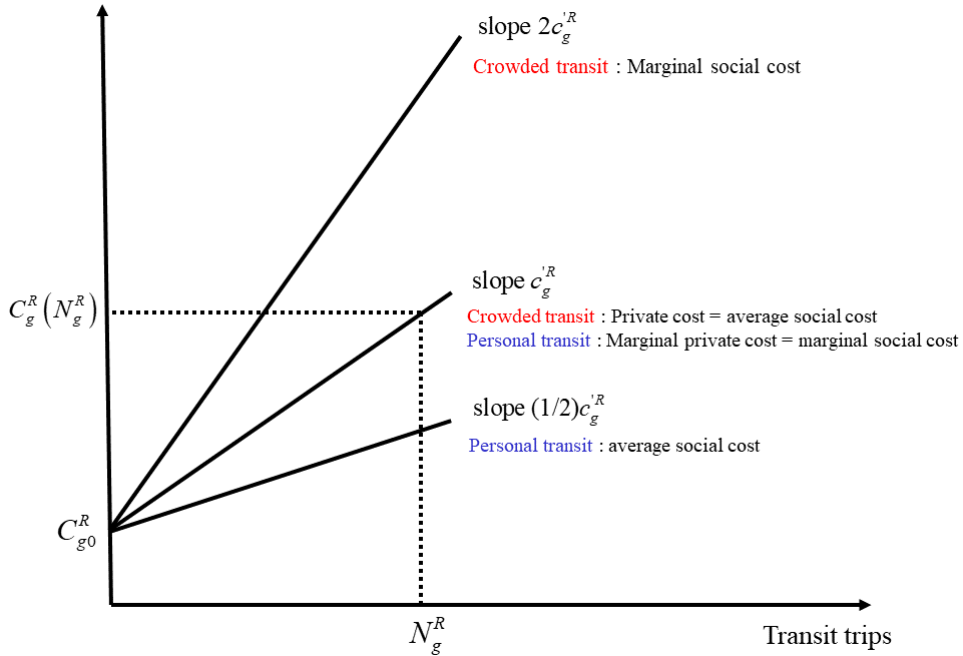


Figure 2: Crowded transit and personal transit

With crowded transit, the private cost for all users has a slope of $c_g'^R$. The marginal social cost curve has twice the slope. With personal transit, the marginal private cost of transit (i.e., the cost for the marginal user) coincides with the marginal social cost curve and has a slope of $c_g'^R$. The average social cost curve has a slope only half as large.

If parameter $c_g'^R = 0$ is reduced to zero, the crowded transit and personal transit specifications become the same, and the three curves in Figure 2 converge to a single horizontal line. We call this case *Uniform transit*. Since Uniform transit is more analytically tractable than crowded or personal transit, and reveals some useful insights, we will treat it as a third transit specification.

3.3 Operation of a Tradable Permit Scheme

A Tradable Permit Scheme limits the number of vehicles that can enter the cordon area. It operates by requiring a permit to traverse the cordon link.¹⁴ One permit is required for each trip regardless of whether the driver is bound for the downtown or the suburb. Permits are allocated free of charge, and can be traded on a competitive market with no transactions cost. In equilibrium, the permit price settles at a level such that the number of trips into the cordon area that travelers want to make matches the number of permits issued. Given no income effects in travel demand, the way in which permits are distributed does not affect equilibrium, although it does of course affect the welfare-distributional effects on individual travelers. The permit price plays the same role as a toll. If the permit quota is decreased, fewer trips can be made into the cordon area and the equilibrium permit price rises. The effect is a mirror-image of how increasing the toll reduces the number of car trips on the direct route that travelers choose to make.

3.4 Equilibrium mode and route choices

The model has 15 parameters. It is assumed that all parameters except for f (which defines the transit specification) can vary from day to day, either systematically or randomly. The parameter values realized on a given day will be called the *state*, and denoted by x . The state is assumed to be exogenous. Thus, the planner cannot increase road capacity in the event of a transit strike, or increase transit capacity during major road repairs. In practice, temporary capacity adjustments may be possible. Job et al. (2001) mention instances in which road capacity was increased during transit strikes by prohibiting on-street parking, or opening bus lanes to carpools.

Individuals learn the state each day before making their travel decisions¹⁵, and a deterministic equilibrium is assumed to be reached. Equilibrium is defined by the values of the five flows, $\vec{N} \equiv (N_d^A, N_d^R, N_s^t, N_s^b, N_s^R)$. Attention is restricted to interior equilibria in which all flows are strictly positive. By Wardrop's Principle, in equilibrium, modes and routes serving the same destination have the same cost for the marginal traveler. Choices with lower free-flow costs are overused because the congestion or crowding externalities on them are greater. Differences in free-flow costs therefore influence equilibrium modal and route splits, as well as optimal regulation. The free-flow costs of the various options are as follows.

$$\begin{aligned} \text{For downtown travelers : } & \begin{cases} C_{d0}^R \text{ for transit,} \\ c_{u0} + c_{t0} + m \text{ for driving.} \end{cases} \\ \text{For suburban travelers : } & \begin{cases} C_{s0}^R \text{ for transit,} \\ c_{u0} + c_{t0} + c_{l0} + m \text{ for driving the direct route,} \\ c_{u0} + c_{b0} \text{ for taking the bypass.} \end{cases} \end{aligned}$$

Differences in free-flow costs create the following three biases (which can be positive or negative).

For downtown travelers, a bias in favour of driving rather than taking transit:

$$B_d^R = C_{d0}^R - (c_{u0} + c_{t0} + m). \quad (2)$$

For suburban travelers, a bias in favour of taking the bypass rather than transit:

$$B_s^R = C_{s0}^R - (c_{u0} + c_{b0}), \quad (3)$$

¹⁴de Palma and Lindsey (2020) describe how a similar tradable permits scheme operates in a setting with no network.

¹⁵Some individuals may travel every day, others may travel regularly on certain days, and still others may vary the number of trips they make from day to day, or week to week.

and a bias in favour of taking the direct route rather than the bypass:

$$B_s^b = c_{b0} - (c_{t0} + c_{l0} + m). \quad (4)$$

The three biases, B_d^R , B_s^R , and B_s^b , play a major role in governing equilibrium flows, as well as optimal tolls and permit quotas. Formulas for the flows can be derived using symbolic software, but except for uniform transit they are unwieldy.

The comparative statics effects of parameter values on equilibrium flows are derived by totally differentiating the equilibrium conditions with respect to each parameter in turn. Table A.1 lists the signs of the effects on traveler flows and cordon link traffic volume for the equilibrium with either no regulation or an exogenous toll. Except for variations in N_d , the comparative statics signs for N_d^R are opposite to those for N_d^A . Attention is focused here on the more interesting and unexpected effects.

(a) The toll (τ) and the free-flow cost of cordon link (c_{t0})

The comparative statics effects of the toll and the free-flow cost of the cordon link are the same, and discussion is limited to the toll. As expected, an increase in the toll reduces driving by downtown travelers and the total number of travelers who use the cordon link. Suburban travelers reduce usage of the tolled route, too, if transit is either crowded or personal (in which case $c_d^R + c_s^R > 0$), and some switch to the bypass. Less obviously, suburban travelers increase their total driving if $c_d^R c_b^R - c_u^R c_l^R < 0$. For want of a better term, we call this the *elastic downtown transit condition*. An increase is more likely if c_d^R is small (i.e., with crowded transit downtown transit is not prone to crowding, or with personal transit preferences are not highly differentiated), because downtown travelers then reduce driving a lot. An increase is also more likely if the bypass is not prone to congestion (c_b^R is small) because suburban travelers can increase their usage of the bypass without a large increase in cost. Finally, an increase is more likely if the upper and lower links are congestion-prone (i.e., c_u^R and c_l^R are large) because a given reduction in downtown traveler traffic on the direct route decreases the cost of using it significantly.¹⁶

If a higher toll induces more suburban travelers to drive, they actually gain from a toll increase despite the fact that some of them use the direct route and pay the toll. This result is driven by network effects that are absent in earlier work featuring models with no network and/or single groups of travelers.¹⁷ Table A.1 also shows that if the elastic downtown transit condition holds, usage of the direct route unexpectedly declines with both the number of suburban travelers (N_s) and the free-flow cost of suburban transit (C_{s0}^R).

(b) Number of downtown travelers (N_d)

An increase in the number of downtown travelers induces more of them to take transit. If downtown transit is crowded or personal (i.e., $c_d^R > 0$), downtown driving also increases. Suburban travelers respond by reducing usage of the direct route and increasing usage of transit. Less predictably, usage of the bypass falls if $c_s^R c_t^R - c_u^R c_l^R < 0$: a condition similar to the elastic downtown transit condition which will be called the *elastic suburban transit condition*. When it holds, suburban travelers prefer to shift to transit rather than take the bypass which requires use of the upstream link that has become more congested with downtown drivers.

(c) Free-flow cost of the lower link (c_{l0})

¹⁶The result is easier to see if downtown transit is uniform (i.e., $c_d^R = 0$). In that case, the cost of driving cannot change, and the combined cost of using the upper and cordon links net of toll must fall by the amount of the toll increase. Since all traffic on the cordon link is fed by the upper link, flow on the upper link must fall. This makes the bypass cheaper, so that suburban travelers use it more, and reduce usage of their two alternatives.

¹⁷It is well known that drivers with high values of time can gain from a toll (see, for example, Layard 1977). However, all travelers in the model here incur the same costs of driving.

An increase in free-flow cost of the lower link discourages suburban travelers from taking the tolled route, and therefore induces more downtown travelers to drive. Downtown travelers gain from the increase in cost because they do not use the lower link.

(d) Free-flow cost of the bypass (c_{b0})

An increase in free-flow cost of the bypass reduces use of the bypass, and increases suburban travelers' use of their other two options. If the elastic suburban transit condition is satisfied, downtown travelers drive more and end up better off. They benefit from the reduction of suburban traffic taking the bypass that uses the upper link, but lose from the increase in suburban traffic on the direct route that uses the upper and cordon links. The former effect dominates if the elastic suburban transit condition holds.

The last two comparative statics results show that downtown travelers can benefit from a deterioration in road travel conditions. In both cases, they do not use the link that is adversely affected. However, the cases differ in that the lower link runs in series with the direct route that downtown travelers use, whereas the bypass route overlaps their route on the upper link, and runs in parallel downstream the rest of the way. This illustrates the diversity of effects that materialize on the network.

4 Regulation to control congestion and crowding

Given traffic congestion, transit crowding, and biases in mode and route choices, the total costs of travel are not, in general, minimized in the unregulated equilibrium. Total costs, TC , equal the combined travel costs incurred by downtown and suburban travelers, or, equivalently, the combined costs of driving and using transit:

$$TC = \sum_a c_a (v_a) v_a + \sum_g \tilde{C}_g^R (N_g^R) N_g^R. \quad (5)$$

The first-best optimum for a given state can be derived by minimizing total costs in Eq. (5) subject to the applicable constraints. The comparative statics properties of the first-best optimum are similar to those for the optimal toll, and to save space are not reported. The first-best optimum entails an optimal modal split for downtown travelers, and optimal modal and route splits for suburban travelers. These three conditions cannot be satisfied by only controlling traffic flow on the cordon link. Hence, the optimal toll and optimal quota are only second-best optimal. To derive them, it is useful to write total costs in terms of the flows, \vec{N} , and the state, x .

With toll regulation, the flows depend on the level of the toll, τ , and the state: $\vec{N}(\tau, x)$. Hence, total costs can be written

$$TC(\vec{N}(\tau, x), x). \quad (6)$$

With permit regulation, flows depend on the quota, Q , and x . The quota affects flows through the equilibrium price: $q(Q, x)$. Total costs can thus be written

$$TC(\vec{N}(q(Q, x), x), x). \quad (7)$$

In the next section, we assume that the toll and quota are flexible, and can be adapted to the state. We refer to the optimal toll as the *flexible toll*, and the optimal quota as the *flexible quota*. We examine how the flexible toll and flexible quota vary with parameter values. If an instrument is independent of a parameter, it is robust to variations in the value of the parameter, and inflexibility creates no efficiency loss. Identifying

such instances helps to rank the efficiency of the two instruments in the case of primary interest, considered in Section 6, where the instruments cannot be adapted to the state.

5 The flexible toll and flexible quota

5.1 The flexible toll

General properties

Let $\tau^o(x)$ denote the flexible toll, where superscript o denotes optimal. The flexible toll is chosen to minimize total costs in Eq. (6):

$$\tau^o(x) = \underset{\tau}{\text{Arg min}} TC(\vec{N}(\tau, x), x). \quad (8)$$

The analytics of the toll resemble second-best pricing of two parallel routes in Verhoef et al. (1996), but they are more complex and the formula for the flexible toll is very complicated for the general case with parameter f . With possible exceptions, an increase in the toll reduces congestion on the upper, cordon, and lower links, and increases congestion on the bypass and crowding on the transit lines. The toll is chosen to balance these externalities, each of which can be alleviated or exacerbated when a parameter changes. The derivatives of the toll are characterized in the Appendix. The signs of the derivatives are listed for the three transit specifications in Table 1. For ease of comparison, the corresponding properties of the flexible quota are listed in juxtaposition.)

Uniform transit With uniform transit, the flexible toll in Eq. (8) simplifies to:

$$\tau^o = \frac{B_d^R}{2} - \frac{c'_u B_s^R}{2(c'_u + c'_b)} = \frac{C_{d0}^R - c_{u0} - c_{t0}}{2} - \frac{c'_u (C_{s0}^R - c_{u0} - c_{b0})}{2(c'_u + c'_b)}, \quad (9)$$

where B_d^R is evaluated with $m = 0$. The first term on the RHS in Eq. (9) corrects for the bias of downtown travelers toward driving rather than taking transit, given in Eq. (2). The second term in Eq. (9) corrects for the bias of suburban travelers toward taking the bypass rather than transit, given in Eq. (3). If the second bias is stronger than the first, the toll is negative.¹⁸

With uniform transit, the flexible toll in Eq. (9) is independent of the numbers of travelers (N_d and N_s), the free-flow cost on the lower link (c_{t0}), and capacities of the tolled and lower links (c'_t and c'_l). Hence, the toll is robust to fluctuations in any combination of these five parameters.

Some of the signs are intuitive. The toll does not depend on the numbers of travelers because, with uniform transit, transit can accommodate all additional travelers at a constant cost. Hence, road traffic volumes and congestion are unaffected. The toll decreases with the free-flow travel cost on the cordon link (c_{t0}) since fewer drivers use it, and it becomes less congested. Similarly, the toll decreases with the free-flow cost of the upper link (c_{u0}). It increases with the cost of downtown transit (C_{d0}^R) since more downtown travelers choose to drive. Some of the other signs are less obvious:

- (a) The toll does not vary with capacity of the lower link, c'_l
- (b) The toll does not vary with capacity of the cordon link, c'_t
- (c) The toll decreases with the cost of suburban transit, C_{s0}^R

Explanations for these three effects are provided in the Appendix.

¹⁸A negative toll seems unlikely in practice, and no such instances were encountered in the numerical examples described later.

Table 1: Comparative statics effects of parameters on the flexible toll and flexible quota

Parameter	Uniform transit		Crowded transit		Personal transit	
	Toll	Quota	Toll	Quota	Toll	Quota
N_d	0	0	0	+	+	+
N_s	0	0	0	$Sgn[c_d'^R c_b' - c_u' c_l']$	+	
c_{u0}	-	-	-	-	-	-
c_{t0}	-	-	-	-	-	-
c_{l0}	0	0	-	-	-	-
c_{b0}	+	+	+			
c_u'	-	-	$Sgn [c_s'^R (B_s^b - B_d^R) - (c_d'^R + c_l') B_s^R]$			
c_t'	0	-	0			
c_l'	0	0	$Sgn[-(c_u' + c_b') (B_s^R + B_s^b - B_d^R) + c_s'^R (B_d^R - B_s^b)]$			
c_b'	+	+	$Sgn [c_s'^R (B_d^R - B_s^b) + (c_d'^R + c_l') B_s^R]$			
C_{d0}^R	+	+	+	+	+	+
C_{s0}^R	-	-	$Sgn[c_d'^R c_b' - c_u' c_l']$	$Sgn[c_d'^R c_b' - c_u' c_l']$		
$c_d'^R$	N/A	N/A	$Sgn[(c_u' + c_b') (B_s^R + B_s^b - B_d^R) + c_s'^R (B_s^b - B_d^R)]$			
$c_s'^R$	N/A	N/A	$Sgn[c_d'^R c_b' - c_u' c_l']$			

Cells with complicated formulas are left blank.

Crowded transit Unlike with uniform transit, with crowded transit the toll depends on the two lower-link parameters (c_{l0} and c_l'). Nevertheless, the toll is still independent of the numbers of travelers and cordon-link capacity, c_t' . This is because these parameters do not affect the biases that determine the optimal toll.

Personal transit With personal transit, all derivatives are non-zero in general. Formulas for most of the signs are too complicated to interpret easily, and most of the cells in Table 1 are thus left blank.

5.2 The flexible quota

Similar to the flexible toll, the flexible quota is chosen to minimize total costs conditional on the state, given in Eq. (7). The flexible quota, $Q^o(x)$, solves

$$Q^o(x) = \underset{Q}{\text{Arg min}} TC \left(\vec{N}(q(Q, x), x), x \right). \quad (10)$$

With uniform transit, the signs for the toll and quota in Table 1 are identical except for cordon-link capacity, c_t' . Whereas an increase in c_t' does not affect the toll, the flexible quota decreases because the direct route becomes less attractive to both downtown and suburban travelers. Thus, the toll is robust whereas the quota is not.

With crowded transit, the quota is not robust to any parameters. Unlike for the toll, it increases with

the number of downtown travelers, N_d . It decreases with the number of suburban travelers if the elastic downtown transit condition, $c'_d c'_b - c'_u c'_l < 0$, holds. Letting additional suburban travelers take the direct route is undesirable if the upper and lower links are congestion-prone (i.e., c'_u and c'_l are large), and downtown transit is capacious so that downtown travelers can switch to transit at a relatively low cost. Table 1 reveals that the sign of $c'_d c'_b - c'_u c'_l$ also determines how the fixed cost of transit, C_{s0}^R , affects the toll and the quota, and how suburban transit capacity, c'_s , affects the toll.

6 The fixed toll and fixed quota

We now assume that the toll and quota are inflexible, and chosen to minimize the expected value of total social costs. The optimized toll will be called the *fixed toll*, and the optimized quota the *fixed quota*. The fixed toll, τ^* , solves:

$$\tau^* = \underset{\tau}{\text{Arg min}} E \left\{ TC \left(\vec{N}(\tau, x), x \right) \right\},$$

where $E \{ \cdot \}$ is the expectations operator, which is applied over the cumulative distribution function (cdf) of states, $F(x)$. The minimum achievable expected cost with the fixed toll will be written

$$E \{ TC(\tau^*, x) \}. \quad (11)$$

The fixed quota, Q^* , solves:

$$Q^* = \underset{Q}{\text{Arg min}} E \left\{ TC \left(\vec{N}(q(Q, x), x), x \right) \right\}.$$

The minimum achievable expected cost with the fixed quota will be written

$$E \{ TC(q(Q^*, x), x) \}. \quad (12)$$

With the fixed quota in place, the equilibrium permit price, $q(Q^*, x)$, is such that the number of trips on the cordon link in state x with $m = q(Q^*, x)$ equals Q^* .

6.1 Relative efficiency of the fixed toll and fixed quota

The fixed toll outperforms (i.e., is more efficient than) the fixed quota if $E \{ TC(\tau^*, x) \} < E \{ TC(q(Q^*, x), x) \}$. The fixed quota is superior if the inequality is reversed. In general, the ranking depends on the probability distribution of states. Nevertheless, a ranking can sometimes be established when the pdf has a particular support by comparing the efficiency losses of the two instruments when they deviate from their respective optimal values. Let X be the (nondegenerate) support of the pdf. Suppose the fixed toll is set such that it is optimal for some state, x' , which may or may not be in X . If state x is realized instead, the welfare loss from having the wrong toll is

$$L_\tau(x, x') = TC(\tau^\circ(x'), x) - TC(\tau^\circ(x), x). \quad (13)$$

Similarly, suppose the fixed quota is optimal for state x' , but state x is realized instead. The welfare loss from having the wrong quota is

$$L_Q(x, x') = TC(q(Q^\circ(x'), x), x) - TC(q(Q^\circ(x), x), x). \quad (14)$$

A toll and quota are equally efficient if optimized for a state that is realized because they take the same values as a flexible toll and flexible quota. Put another way, the situation is the same as a stationary environment for which price and quantity controls are equally effective. Hence $q(Q^o(x), x) = \tau^o(x)$, and it follows that:

$$TC(q(Q^o(x), x), x) = TC(\tau^o(x), x).$$

The efficiency of the fixed toll and fixed quota can be compared using Eqs. (13) and (14). The following theorem establishes a link between their respective loss functions and their relative performance.

Theorem 1 *Assume $TC(\tau^o(x'), x) < TC(q(Q^o(x'), x), x)$ for all $x \in X$ with $x \neq x'$. Then, a fixed toll strictly outperforms a fixed quota given any $F(\cdot)$ on X . If the inequality is reversed, a fixed quota strictly outperforms a fixed toll.*

The weak version of Theorem 1 is:

Theorem 2 *Assume $TC(\tau^o(x'), x) \leq TC(q(Q^o(x'), x), x)$ for all $x \in X$. Then, a fixed toll weakly outperforms a fixed quota given any $F(\cdot)$ on X . If the inequality is reversed, a fixed quota weakly outperforms a fixed toll.*

Theorem 1 is proved in the Appendix. The proof of Theorem 2 is analogous.

Theorems 1 and 2 rank the two instruments by comparing their robustness to deviations from the states in which they perform optimally. Suppose, for example, that the toll and permit quantity are optimized for "ideal" conditions in which all road links and transit services operate at their design capacities, and transit demands, N_d and N_s , are at their lowest values. If ideal conditions occur, the two instruments support the same outcome. If, however, capacity of the upper link is degraded, both instruments will operate imperfectly. If the loss with the fixed quota exceeds the loss with the fixed toll for all possible levels of upper link capacity, then the fixed toll outperforms the fixed quota given any pdf of upper-link capacity.

By deriving the loss functions, it is possible to rank the fixed toll and fixed quota for variations in individual parameter values, as shown in Table 2. Clear-cut results exist for uniform transit. The toll and quota are both robust w.r.t. variations in the four parameters identified in Table 1 that do not affect the flexible toll or flexible quota: N_d , N_s , c_{l0} , and c'_l . The fixed toll is also robust w.r.t. fluctuations in c'_l , and it outperforms the fixed quota for fluctuations in c'_u and c'_b . The two instruments perform equally for variations in all four free-flow costs as well as the fixed costs of downtown and suburban transit. With crowded transit, the fixed toll is robust and outperforms the fixed quota for the three parameters identified in Table 1 that do not affect the flexible toll: N_d , N_s , and c'_l . The two instruments again perform equally for variations in the four free-flow costs. With personal transit, tractable analytical results can be derived only for free-flow costs. The ranking varies by link. The fixed toll is superior for fluctuations in capacity of the cordon link, the fixed quota appears to be superior for fluctuations in capacity of the lower link, and the ranking can go either way for the upper link and bypass.

6.2 Insights from a simplified model

Table 2 provides a complete efficiency ranking of the fixed toll and fixed quota for uniform transit. However, many of the cells are blank for crowded and personal transit, including all but one of the cells for road capacity which is arguably the most important source of fluctuations on the supply side. In this subsection, we explore a simplified version of the model that yields more definitive rankings as well as geometric explanations for the rankings. It also provides further insights into how network effects in the full model can affect the rankings.

Table 2: Relative efficiency of a fixed toll and a fixed quota

Parameter	Uniform transit	Crowded transit	Personal transit
N_d	Both robust	Toll robust	
N_s	Both robust	Toll robust	
c_{u0}	Equal	Equal	$\left\{ \begin{array}{l} \text{Toll superior if suburban transit uniform.} \\ \text{Quota superior if downtown transit uniform.} \end{array} \right.$
c_{t0}	Equal	Equal	
c_{l0}	Both robust	Equal	$\left\{ \begin{array}{l} \text{Quota superior if one transit system} \\ \text{uniform. Unclear if neither uniform.} \end{array} \right.$
c_{b0}	Equal	Equal	
c'_u	Toll superior		
c'_t	Toll robust	Toll robust	
c'_l	Both robust		
c'_b	Toll superior		
C_{d0}^R	Equal		
C_{s0}^R	Equal		
$c_d'^R$	N/A		
$c_s'^R$	N/A		

Cells for which rankings cannot be established are left blank.

6.2.1 The simplified model

The simplified model features one origin, one destination, one road link, one transit line, and a single group of N travelers. The cost of driving is:

$$C^A = C_0^A + c'^A N^A + m. \quad (15)$$

The private cost of using transit for the marginal user is

$$C^R = C_0^R + c'^R N^R, \quad (16)$$

and the average social cost of a transit trip is

$$C^{Rs} = C_0^R + f c'^R N^R,$$

where f is defined as in the full model.

Compared to the full model with 14 parameters, the simplified model has only five parameters: $\{C_0^A, C_0^R, c'^A, c'^R, N\}$. If no one drives, the willingness to pay, W , to drive of the marginal traveler is the difference in cost between a transit trip when everyone takes transit, and driving on an empty road: $W \equiv C_0^R - C_0^A + c'^R N - m$. The net inverse demand function to drive, p , begins at W , and declines linearly with the number of car trips:

$$p = C_0^R - C_0^A + c'^R N - m - (c'^A + c'^R) N^A. \quad (17)$$

The marginal external cost (*MEC*) of a car trip is equal to the difference in the marginal external cost from driving, $c'^A N^A$, and the marginal crowding cost for transit, $(2f - 1) c'^R N^R$. Written as a function of the number

of car trips, it is:

$$MEC = -(2f - 1) c'^R N + (c'^A + (2f - 1) c'^R) N^A. \quad (18)$$

The optimal flexible quota works out to

$$Q^o = \frac{C_0^R - C_0^A + 2f c'^R N}{2(c'^A + f c'^R)}. \quad (19)$$

The flexible toll is equal to the net marginal external cost of a car trip with traffic volume of Q^o :

$$\tau^o = \frac{(c'^A + (2f - 1) c'^R) (C_0^R - C_0^A) + 2(1 - f) c'^A c'^R N}{2(c'^A + f c'^R)}. \quad (20)$$

6.2.2 Crowded transit

Setting $f = 1$, the net marginal external cost of driving in Eq. (18) simplifies to

$$MEC = -c'^R N + (c'^A + c'^R) N^A, \quad (21)$$

the flexible quota in Eq. (19) becomes

$$Q^o = N^{Ao} = \frac{C_0^R - C_0^A + 2c'^R N}{2(c'^A + c'^R)}, \quad (22)$$

and the flexible toll in Eq. (20) simplifies to

$$\tau^o = \frac{C_0^R - C_0^A}{2}. \quad (23)$$

The flexible quota depends on all five parameters, but the flexible toll depends only on the fixed costs of each mode. Hence, as in the full model, the flexible toll is robust to fluctuations in the number of travelers, N . Unlike in the full model, it is also robust to fluctuations in the slope parameters, c'^R and c'^A .

As shown by Czerny (2008, 2010), and developed further by de Palma et al. (2018) and de Palma and Lindsey (2020), for shocks that affect the intercepts of the net inverse demand and MEC curves, the relative efficiency of a toll and quota depends on the relative slopes of the two curves. If the inverse demand curve is steeper, the toll outperforms the quota, and if the MEC curve is steeper, the quota does better. The net inverse demand curve in Eq. (17) has a slope of $c'^R + c'^A$ in absolute value, and the MEC curve in Eq. (21) has the same slope. Hence, the two instruments are equally effective. In the full model, this result also holds for uniform transit, but not crowded transit.

Figure 3 provides an illustration with $m = 0$. In the initial situation, the inverse demand curve to drive is p_0 . With no intervention, N_0^n car trips are made. The optimum is at point d , where p_0 intersects MEC , and the number of car trips is N_0^o . The optimum can be supported either by levying a toll of τ_0^o , or distributing $Q^o = N_0^o$ permits.

Suppose that C_0^A increases; perhaps because of a detour due to road work. The inverse demand curve shifts down to p_1 . With no intervention, the number of car trips declines from N_0^n to N_1^n . Optimal traffic volume declines to N_1^o , and the flexible toll drops to τ_1^o . If the toll remains at τ_0^o , traffic drops below the optimum to \bar{N}_1 and a deadweight loss equal to area abc occurs. If, instead, a quota is imposed that remains at N_0^o , road traffic is excessive and a deadweight loss equal to area ade occurs. Since the net inverse demand curve has the same slope as the MEC curve, the fixed toll and fixed quota create the same deadweight loss. This remains true if the fixed toll and fixed quota are set optimally to minimize expected total costs conditional on a particular

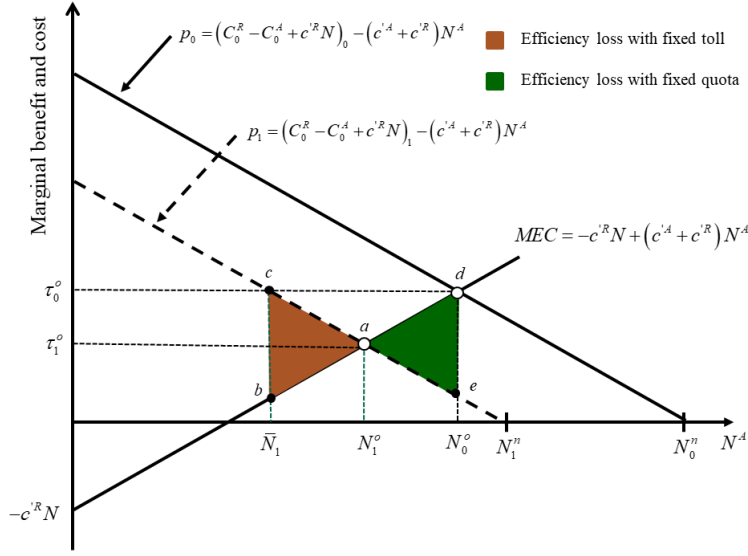


Figure 3: Crowded transit with shock to inverse demand

probability distribution of the fixed costs.

Now suppose that N increases. The inverse demand curve shifts up, and the MEC curve shifts down by the same amount. The flexible toll is independent of N , as shown in Eq. (23). In contrast, both curve movements contribute to an increase in the flexible quota, as per Eq. (22). Hence, the toll outperforms the quota.

Finally, consider an increase in road impedance, c'^A . The inverse demand curve rotates downward about its vertical intercept, and the MEC curve rotates upward about its vertical intercept. The flexible toll does not change, while the flexible quota decreases. Again, the toll outperforms the quota. An increase in the transit impedance parameter, c'^R , leads to the same ranking. Thus, in the simplified model, the fixed toll uniformly outperforms the fixed quota.

6.2.3 Personal transit

The model with personal transit is congruent with the linear model in de Palma and Lindsey (2020). The net inverse demand function is the same as with crowded transit. The net MEC of driving in Eq. (18) with $f = 1/2$ simplifies to

$$MEC = c'^A N^A. \quad (24)$$

From Eq. (19), the flexible quota is

$$Q^o = \frac{C_0^R - C_0^A + c'^R N}{2c'^A + c'^R}, \quad (25)$$

and from Eq. (20) the flexible toll is

$$\tau^o = \frac{c'^A (C_0^R - C_0^A + c'^R N)}{2c'^A + c'^R}. \quad (26)$$

Both the flexible quota and the flexible toll are functions of all five parameters.

Consider again a shock that increases C_0^A . As shown in Figure 4, the inverse demand curve shifts down so that both the flexible toll and flexible quota decline. Unlike in Figure 3, the inverse demand curve is steeper than the MEC curve so that the fixed toll strictly outperforms the fixed quota.

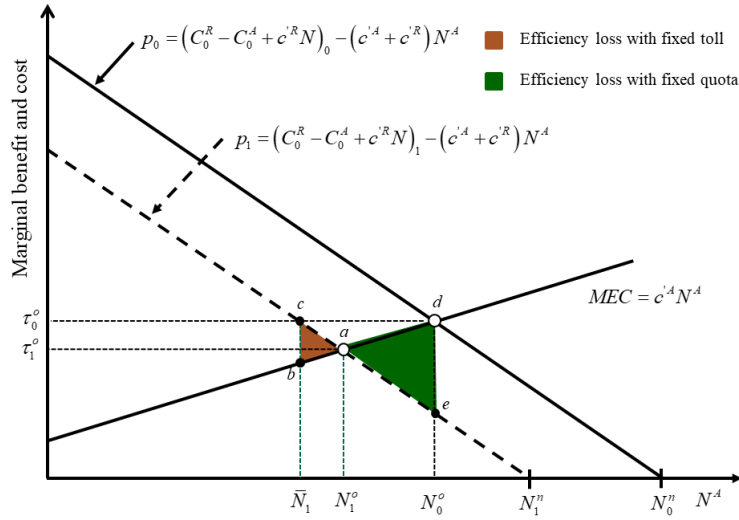


Figure 4: Personal transit with shock to inverse demand

Consider again a shock to N . Now, only the inverse demand curve shifts. As with the shock to C_0^A , the fixed toll outperforms the fixed quota. Finally, consider once more an increase in c^A . The inverse demand curve rotates downward, and the MEC curve rotates upward. The effect on the flexible quota is larger, and the fixed toll again outperforms the fixed quota.

Overall, in all the cases considered but one with crowded transit, the fixed toll dominates the fixed quota.¹⁹ As Table 2 shows, the efficiency ranking is less distinct in the full model. This can be attributed to two main differences in the models. First, the full model has two groups of travelers, two transit systems, and four road links. In total, travelers have five travel options (two transit, and three driving routes), and the marginal external cost of a trip generally differs for each option. Furthermore, changes in the choices made by one group cause shifts in the inverse demand curve of the other group. Second, unlike in the simplified model, neither the flexible toll nor the flexible quota can support a first-best optimum. Moreover, the instruments do not discriminate between the two traveler groups despite the fact that suburban travelers travel further, and tend to generate higher external costs. A change in a parameter value can shift not only the inverse demand curve of one or both groups, but also the composition of traffic on the network so that it affects the marginal external cost of trips and the relevant MEC curves. For example, a parameter change that shifts upwards the MEC curve in Figure 4 boosts the advantage of a toll over a quota because the equilibrium point shifts to the north-west along the new inverse demand curve. Conversely, a downward shift of the MEC curve favours the quota, and could reverse the performance ranking. In summary, the full model reveals how network effects can weaken or blur conclusions derived from simple non-spatial models.

7 Welfare effects of regulation on individual travelers

Attention so far has focused on the aggregate effects of the toll and TPS. From both a public policy and a political economy standpoint, it is also important to examine the impacts on individuals (e.g., De Borger and

¹⁹This relatively definitive ranking should be qualified in at least two respects. First, the quota can be superior if parameter fluctuations are correlated in a particular way. de Palma and Lindsey (2020) give an example featuring simultaneous shocks to the intercept and slope of the MEC curve. Second, as explained in Section 8.4, adding an environmental cost to driving makes the MEC curve steeper, which improves the relative performance of the quota.

Russo, 2018). Three assumptions will be made to limit the complexity of analysis. First, all travelers receive the same permit allocation regardless of their destination and choice of travel mode. Since each traveler makes only one trip per day, and some take transit rather than drive, each receives only a fraction of a permit. Such a system could be implemented by distributing a monthly quota of permits to all residents of a given area; perhaps conditional on their having to commute to work. Second, while permits are given to travelers free of charge, travelers do not benefit from the revenues generated by tolling. This assumption gives a TPS an advantage over a toll as far as acceptability.²⁰ Finally, variability in travel conditions is ignored. The equity of the two instruments can then be compared without the complicating influence of uncertainty which is unlikely to alter the qualitative conclusions.

The results of the welfare comparison depend on the type of transit service. With either uniform or crowded transit, there are only two discrete types of travelers: downtown and suburban. With personal transit, travelers also differ in their individual costs of taking transit. The three types of transit are considered in turn, and the results are summarized in Table 3.

Uniform transit With uniform transit, no traveler is affected by a toll because private travel costs are determined by the fixed costs of transit. If the toll is raised, travelers switch from driving to transit until the cost of driving drops back to its original level. Hence, the toll can be increased progressively from 0 up to τ^* without affecting private costs. With a TPS, private travel costs inclusive of the cost of obtaining a permit (or the opportunity cost of not selling it) are also unaffected. However, travelers who choose to use transit can sell their permits at the equilibrium price. Hence, all travelers end up better off with a TPS.

Crowded transit As shown in Table A.1, downtown transit ridership increases with the toll. Since the cost of crowded transit increases with ridership, and everyone has the same preferences, tolling makes downtown travelers worse off. Table A.1 also shows that a toll reduces use of suburban transit if the elastic downtown transit condition holds, and increases it otherwise. In the former case, tolling makes suburban travelers better off.

With a TPS, travelers in aggregate do not incur an out-of-pocket cost. Since the road network is used more efficiently, travelers gain in aggregate. It is possible, but tedious, to show analytically that suburban travelers always gain. However, as shown numerically in Section 8.2, downtown travelers can lose.

Personal transit Assessing welfare effects for personal transit is more complicated than for crowded transit because transit preferences are heterogeneous. Travelers in each group can be divided into segments according to their mode choice before and after regulation. There are four possibilities: $(Transit, Transit)$, $(Transit, Drive)$, $(Drive, Transit)$, and $(Drive, Drive)$. Segment $(Transit, Drive)$ does not exist for downtown travelers since regulation makes driving less attractive. Segment $(Transit, Drive)$ is possible for suburban travelers if the elastic downtown transit condition holds. However, it does not hold in the numerical example, and for brevity it is omitted. The welfare effects of regulation on the three remaining segments are as follows:

$(Transit, Transit)$: This segment is unaffected by a toll. It is better off with a TPS because the cost of taking transit does not change, and members earn money from selling their permits.

$(Drive, Drive)$: With tolling, the welfare effects for this segment are the same as for crowded transit. Downtown travelers are worse off, and suburban travelers are worse off, too, unless the elastic downtown transit condition holds. With a TPS, individuals of either group in this segment could be better or worse off.

$(Drive, Transit)$: With tolling, individuals from each group in this segment are worse off since they could have taken transit before the toll is imposed, but chose not to. The individual with the lowest transit cost is indifferent between driving and transit without the toll, and neither gains nor loses from tolling. The individual

²⁰Equivalence could be restored by assuming that toll revenues are returned to all travelers as an equal per-capita lump sum.

with the highest transit cost is indifferent between driving and transit with the toll. Tolling leaves them strictly worse off. Given the uniform distribution of personal transit costs in the model, the average welfare change for the $(Drive, Transit)$ segment is half the change in welfare for the $(Drive, Drive)$ segment. Similarly, with a TPS, the average welfare change for this segment is the average of the welfare change for $(Transit, Transit)$ and $(Drive, Drive)$.

Table 3: Effects of toll and TPS on individual traveler welfare

Type of transit	Toll		TPS	
	Downtown	Suburban	Downtown	Suburban
Uniform	0	0	Gain	Gain
Crowded	Lose	Lose if $c'_d c'_b - c'_u c'_l > 0$?	Gain
Personal (Segment):				
$(Transit, Transit)$	0	0	Gain	Gain
$(Drive, Drive)$	Lose	Lose if $c'_d c'_b - c'_u c'_l > 0$?	?
$(Drive, Transit)$	Lose	Lose	$\left\{ \begin{array}{l} \text{Mean of } (Transit, Transit) \\ \& (Drive, Drive) \end{array} \right.$	

A question mark indicates that, depending on parameter values, the segment could gain or lose.

Two general results can be gleaned from Table 3. First, all travelers are at least as well off with a TPS as with a toll. Second, suburban travelers gain more (or lose less) from regulation than downtown travelers. This suggests that a TPS would be more politically palatable, particularly among suburban travelers who can continue to drive without using the regulated part of the road network.

8 Numerical examples

8.1 Setup

Although a number of analytical results have now been derived, gaps remain and the quantitative difference in performance of the toll and TPS remains unexplored. To proceed further, numerical examples are investigated. Base-case parameter values are chosen to correspond approximately with the network used in de Palma et al. (2005) to study dynamic cordon and area-based tolls on a bimodal network with traffic congestion, but no transit crowding. Values of travel time by road and transit are updated to reflect contemporary values. Other parameters are calibrated to yield relatively high congestion and crowding externalities, as well as interior equilibria for all regulatory regimes. The parameter values are listed in Table 4. The Appendix describes the reasoning underlying them. In brief, there are 10,000 travelers: a number broadly representative of a corridor or pie-shaped sector of a medium-sized city. The four road links have similar capacities, but the bypass is much longer than the other three links. The transit line to the suburb is longer than the downtown line, and consequently has a higher fixed cost and impedance because trips take longer.²¹

²¹Note that the impedance parameters measure the increase in cost due to each additional traveler; hence their small numerical values.

Table 4: Base-case parameter values for stationary conditions

Parameter	Description	Value
N_d	Number of downtown travelers	4,000
N_s	Number of suburban travelers	6,000
c_{u0}	Free-flow cost of upper link (6 km)	\$1.1714
c_{t0}	Free-flow cost of cordon link (6 km)	\$1.90
c_{l0}	Free-flow cost of lower link (8 km)	\$1.90
c_{b0}	Free-flow cost of bypass (21 km)	\$6.30
c'_u	Impedance of upper link	$\$1.2097 \cdot 10^{-3}$ /trip
c'_t	Impedance of cordon link	$\$1.2097 \cdot 10^{-3}$ /trip
c'_l	Impedance of lower link	$\$1.2097 \cdot 10^{-3}$ /trip
c'_b	Impedance of bypass	$\$1.6129 \cdot 10^{-3}$ /trip
C_{d0}^R	Fixed cost of using downtown transit	\$14.50
C_{s0}^R	Fixed cost of using suburban transit	\$18.25
c_d^R	Impedance of downtown transit service	$\$2.4 \cdot 10^{-3}$ /trip
c_s^R	Impedance of suburban transit service	$\$4.4 \cdot 10^{-3}$ /trip

8.2 Numerical results with stationary travel conditions

8.2.1 Aggregate effects of regulation

Table 5 reports the outcome in each regulatory regime under stationary travel conditions for crowded transit and personal transit. The efficiency of the unregulated regime is normalized to 0, and the efficiency of the first-best optimum to 1. The efficiency of the toll (t) or quota (q) is measured using the index

$$\omega \equiv \frac{TC^n - TC^i}{TC^n - TC^f}, \quad i = t, q,$$

where TC^n denotes total costs with no regulation, TC^f total costs in the first-best optimum, and TC^i total costs in regulatory regime i , $i = t, q$.

Crowded transit In the unregulated regime, well over half of each group travels by car. Nearly half of suburban travelers take the bypass, and $N_d^A + N_s^t = 4,107$ travelers out of 10,000 in total take the direct route. Total costs of $TC = \$208,398$ are a little over \$20 per traveler. The (second-best) optimal toll is \$2.85, and the corresponding (second-best) optimal quota is 3,070: about 25% less than usage of the direct route without regulation. Total costs are reduced by $\$208,398 - \$205,440 = \$2,968$. By comparison, the first-best optimum requires a larger transit share for both groups, and more use of the direct route by suburban travelers. Total costs decline by \$5,138. Thus, the toll or quota achieves a relative efficiency of $\omega = \$2,968 / \$5,138 = 0.576$.

As shown in row “Prices” of Table 5, if the first-best optimum were decentralized by pricing, tolls and transit fares would be quite high, with a range of roughly \$6 to \$11. With inelastic demand, only the relative prices of the options matter. If the downtown transit fare of \$6.06 is normalized to zero (see row “Differential”), all prices drop by \$6.06. The second-best non-discriminatory toll of \$2.85 is intermediate between the first-best differential tolls of \$1.63 for downtown travelers and \$3.54 for suburban travelers.

Personal transit The unregulated equilibrium with personal transit is the same as with crowded transit because the frequency distribution of transit costs for the marginal user is the same. The optimal toll of \$4.23 is higher than with crowded transit because there is no crowding externality, and it is socially efficient to induce a

larger transit share. Correspondingly, the optimal quota of 2,569 is smaller than the optimal quota of 3,070 for crowded transit. However, second-best regulation has a much lower relative efficiency of $\omega = 0.372$. It performs poorly for two reasons. First, it achieves only 30% of the aggregate increase in transit ridership required to reach the first-best optimum. Second, traffic on the bypass is boosted by more than with crowded transit, whereas a larger decrease is required. With no transit crowding externality and the same driving congestion externality, network usage is more imbalanced with personal transit, and controlling traffic on just one of the four road links is not very effective at redressing the inefficiency.

Table 5: Comparison of unregulated, second-best and first-best regimes with stationary conditions

Regime	N_d^A	N_d^R	N_s^t	N_s^b	N_s^R	Transit share	Toll	TPS	TC	ω
Crowded transit										
Unregulated	2,240	1,760	1,867	2,774	1,360	31.2%		4,107	\$208,398	0
Second best [†]	1,815	2,185	1,255	3,320	1,425	36.1%	\$2.85	3,070	\$205,440	0.576
First best:										
Flows	1,474	2,526	1,596	2,646	1,758	42.8%		3,070	\$203,260	1
Prices	\$7.69	\$6.06	\$9.60	\$11.09	\$7.74					
Differential	\$1.63	\$0.00	\$3.54	\$5.03	\$1.67					
Personal transit										
Unregulated	2,240	1,760	1,867	2,774	1,360	31.2%		4,107	\$200,613	0
Second best [†]	1,610	2,390	960	3,584	1,456	38.5%	\$4.23	2,569	\$194,606	0.372
First best:										
Flows	880	3,120	1,511	2,073	2,417	55.4%		2,390	\$184,453	1
Prices	\$3.99	\$0.00	\$5.81	\$8.67	\$0.00					
Differential	\$3.99	\$0.00	\$5.81	\$8.67	\$0.00					

Accounting identities: $N_d^A + N_d^R = N_d$; $N_s^t + N_s^b + N_s^R = N_s$.

[†] Second-best regulation controls usage of the cordon link, either with a toll or a TPS.

8.2.2 Welfare effects of regulation on individual travelers

The welfare effects of the toll and TPS are measured by changes in consumer's surplus (i.e., any payments from selling a permit, minus changes in trip cost). The effects are reported in Table 6. Positive values indicate a gain, and negative values a loss. As Table 3 showed, tolling leaves suburban travelers worse off unless the elastic downtown transit condition is satisfied, which it is not with the base-case parameter values. The welfare effects differ for crowded transit and personal transit.

With crowded transit, travelers are identical within each group. Tolling leaves downtown travelers \$1.02 worse off, and suburban travelers \$0.29 worse off. With the TPS, downtown travelers still incur a small loss of \$0.14, but suburban travelers gain \$0.59. As noted above, with personal transit the toll is higher than with crowded transit, and the quota is smaller. Nevertheless, downtown travelers in aggregate suffer a smaller average welfare loss of \$0.73 with the toll, and they now gain \$0.36 from the TPS. In aggregate, suburban travelers suffer a slightly higher welfare loss with tolling, but gain a bit more with the TPS. As explained above, travelers in both groups in the (*Transit, Transit*) segment neither gain nor lose from tolling. This segment gains the most of the three segments from the TPS. Travelers in the (*Drive, Drive*) segment are worse off with tolling. Downtown travelers in this segment also lose from the TPS, while suburban travelers in this segment gain. The welfare

effects for the *(Drive, Transit)* segment are an unweighted average of the effects for the other two segments.

Overall, for both specifications of transit service and all three segments, suburban travelers fare better from regulation than downtown travelers. There are two reasons. First, suburban travelers have two alternatives to the direct route: the bypass route and transit. Downtown travelers only have transit. Second, suburban travelers pay the same toll as downtown travelers, and face the same permit requirement, despite the fact that suburban travelers create higher external congestion costs (and also higher crowding costs with crowded transit).

Table 6: Changes in consumers' surplus due to toll and TPS with stationary conditions

Crowded transit						
Downtown travelers			Suburban travelers			
	Toll	TPS	Toll	TPS		
	-\$1.02	-\$0.14	-\$0.29	+\$0.59		
Personal transit						
Segment	Downtown travelers			Suburban travelers		
	Fraction	Toll	TPS	Fraction	Toll	TPS
<i>(Transit, Transit)</i>	0.440	\$0.00	+\$1.09	0.227	\$0.00	+\$1.09
<i>(Drive, Drive)</i>	0.402	-\$1.51	-\$0.43	0.757	-\$0.42	+\$0.66
<i>(Drive, Transit)</i>	0.158	-\$0.76	+\$0.33	0.016	-\$0.21	+\$0.87
All	1	-\$0.73	+\$0.36	1	-\$0.32	+\$0.76

Changes in consumers' surplus are determined by calculating average private cost for each group and segment without regulation, and subtracting the corresponding cost with regulation.

8.3 Numerical results with variable travel conditions

We now turn to the setting of primary interest in which travel conditions vary from day to day. Attention is mainly focused on road capacity shocks. In practice, the probability of shocks depends on three types of factors:²² environmental factors such as frequency of severe storms, structural characteristics related to road design and hardening, and traffic-related and operational aspects including traffic volume, maintenance, snow clearing, and speed of response to incidents.

8.3.1 Individual road link capacity shocks

As an initial exploration into the effects of road-capacity shocks, we consider a scenario in which one road link of the network suffers a 50% reduction in capacity (i.e., a doubling of impedance) with a probability 0.2. This scenario would transpire if one lane of a 3-lane highway is closed on average one day per workweek.²³ Days without a shock will be called "Good days" and denoted by subscript G . Days with a shock will be called "Bad days" and denoted by subscript B . The effects of shocks to each link are summarized in Table 7, first for crowded transit and then for personal transit.

Crowded transit Row 1 of Table 7 repeats results in Table 5 for the toll and quota without shocks. The fixed toll and fixed quota support the same equilibrium, with no loss relative to flexible instruments. Hence, $\tau^* = \tau^o$, $Q^* = Q^o$, and $E\{TC(Q^*)\} = E\{TC(\tau^*)\} = TC^o$. The equilibrium price of a permit on Good days, q_G , is the same as the toll. The cell for q_B is blank since there are no Bad days.

²²See, for instance, Husdal (2005) and Maoh et al. (2012).

²³Large shocks such as this are unlikely to occur as frequently. The scenario is chosen to highlight effects. Qualitatively similar results obtain with smaller shocks and lower probabilities.

Shocks to the upper link are shown in row 2. With flexible regulation, on Good days the toll is \$2.85 and the upper cordon carries a flow of 6,390 vehicles. (We discuss the significance of the flows in this column below.) On Bad days, the flexible toll drops to \$2.55, the flexible quota declines from 3,070 to 2,196, and total costs increase by $\Delta TC^o = \$28,634$ compared to Good days. With flexible regulation, expected costs are $(0.2)\$28,634 = \$5,727$ higher than if shocks never occurred.

The fixed toll of \$2.79 is intermediate in value between the flexible tolls for Good and Bad days, although closer to Good days because they occur 80% of the time. Expected costs are higher than with a flexible toll. Yet, as indicated in the middle column "Loss", the difference is a mere \$5. The fixed quota of 2,884 is intermediate in value between the flexible quotas for Good and Bad days. The equilibrium permit price on Good days of \$3.36 exceeds the price without shocks of \$2.85 because the fixed quota is below the flexible quota for Good days. On Bad days, the permit price drops to just \$0.51 because the fixed quota is far above the flexible quota of 2,196. This illustrates the potential volatility of permit prices, noted also by Shirmohammadi et al. (2013). More significantly, the expected loss due to rigidity of the quota is \$357: 70 times the loss for the fixed toll. Thus, the fixed quota performs much less well than the fixed toll.

Shocks to the cordon link (row 3) create no efficiency loss with a fixed toll since the toll is robust to variations in cordon link capacity, as established in Table 1. By contrast, the flexible quota on Bad days of 2,137 is far below the level of 3,070 on Good days. The fixed quota of 2,823 is a relatively poor compromise for either type of day, and creates an expected welfare loss of \$505. By contrast, the quota performs much better for shocks to the lower link (row 4) and bypass (row 5), and the losses for both toll and quota are quite small.

Personal transit Results for personal transit, shown in rows 6-10 of Table 7, are similar to crowded transit. The fixed toll again outperforms the fixed quota, with a much larger margin for shocks to the upper and cordon links than to the lower link and bypass. This contrast is consistent with the case of uniform transit in the simplified model, shown in Table 2, where both the toll and quota are robust to capacity shocks on the lower link, whereas only the toll is robust to shocks on the cordon link. The toll performs relatively well for shocks to the upper and cordon links because these shocks increase the private costs of using the direct route, and thus discourage travelers from using it even without intervention. Thus, the flexible toll does not change very much. By contrast, since both the private and external costs of using the direct route increase, optimal traffic declines a lot, but with a fixed quota usage does not decrease at all.

The situation differs for a shock to the bypass because it does not increase the private cost of taking the direct route directly. Demand from suburban travelers to use the direct route increases significantly, and so therefore does the optimal toll. The fixed toll does not help to stem the additional demand, whereas the fixed quota prevents excessive congestion on the direct route. Consequently, the fixed quota performs nearly as well as the fixed toll. A shock to the lower link has mixed effects because it deters suburban travelers from taking the direct route, but does not discourage downtown travelers. Hence, the increase in optimal toll and decrease in optimal quota are intermediate between the changes for the other links.

The literature on network reliability, mentioned in the introduction, has highlighted the importance of critical links that are both vulnerable to shocks and cause significant damage when disruptions occur. In the setting here, vulnerability is quantified by the probability of a capacity reduction, which is fixed at 0.2 for all links. Damages are measured by the increase in traveler costs on Bad days, ΔTC^o . Intuitively, one expects the damages caused by a given percentage capacity reduction of a link to increase with the amount of traffic it carries under normal conditions. As shown in Table 7, this is largely borne out in the example. With crowded transit, the increase in costs has the same rank order as traffic flow on Good days, shown in column 2. With personal transit, the rank order is similar except for the cordon link and bypass where the order is reversed.

In contrast, traffic flows are a weaker predictor of the welfare loss from inflexibility of regulation. For the

fixed toll, the greatest losses (albeit very small) occur with the bypass, although it carries much less traffic than the upper link. For the fixed quota, the greatest losses occur on the cordon link, although it carries less than half the traffic on the upper link.

Table 7: Tolls, quotas, and welfare losses from fixed instruments with individual 50% road capacity shocks

Link with shock	Flow on Good days	Flexible regulation			Fixed toll			Fixed quota		
		τ^o	Q^o	ΔTC^o	τ^*	Loss [†]	Q^*	q_G	q_B	Loss [†]
Crowded transit										
1. None		\$2.85	3,070		\$2.85		3,070	\$2.85		
2. Upper	6,390	\$2.55	2,196	\$28,634	\$2.79	\$5	2,884	\$3.36	\$0.51	\$357
3. Cordon	3,070	\$2.85	2,137	\$7,874	\$2.85	\$0	2,823	\$3.53	\$0.14	\$505
4. Lower	1,255	\$3.05	2,772	\$2,104	\$2.89	\$2	3,004	\$3.03	\$2.33	\$43
5. Bypass	3,320	\$3.41	3,268	\$11,477	\$2.95	\$15	3,116	\$2.73	\$3.92	\$20
Personal transit										
6. None		\$4.23	2,569		\$4.23		2,569	\$4.23		
7. Upper	6,153	\$4.09	1,675	\$17,419	\$4.20	\$1	2,375	\$4.76	\$2.01	\$352
8. Cordon	2,569	\$4.40	1,745	\$5,380	\$4.26	\$1	2,347	\$4.84	\$2.02	\$371
9. Lower	960	\$4.59	2,273	\$1,824	\$4.30	\$6	2,506	\$4.40	\$3.87	\$38
10. Bypass	3,584	\$5.33	2,946	\$3,130	\$4.43	\$58	2,650	\$4.01	\$6.25	\$62

[†] Losses are the difference in expected total costs with fixed instruments and flexible instruments.

8.3.2 General road link capacity shocks

Simulations in the previous subsection are limited to capacity reductions on one link at a time. In reality, few links are impervious to shocks and more than one link can be affected at a given time. Shocks to multiple links may be statistically independent or correlated. Independence is plausible in the case of vehicle breakdowns, crashes, road debris, and emergency road repairs. Positive correlation is likely for bad weather that affects driving conditions across a region similarly (Nicholson and Du, 1997). Bad weather can reduce effective capacity by limiting speeds and increasing headways, as well as increasing the frequency of collisions (Dalziel and Nicholson, 2001).

To investigate the effects of multiple capacity shocks, two sets of simulations were conducted: one in which link capacities are perfectly correlated, and the other in which they vary independently. In both cases, each link is assumed to experience a shock with probability 0.2. In the case of correlated shocks, there are only two states since either all links experience a shock, or none does. With independent shocks, there are $2^4 = 16$ possible states. The probability that no link suffers a shock is $(0.8)^4 = 0.4096$, and the probability that all links suffer a shock is $(0.2)^4 = 0.0016$. Other states occur with intermediate probabilities.

Correlated capacity shocks For the correlated shocks scenario, links are assumed to experience a 20% reduction in capacity (i.e., an increase of 25% in impedance).²⁴ The effects are shown in Table 8. With crowded transit, the fixed toll is set to \$2.87, and the fixed quota to 2,964. The welfare loss in either state is negligible for the toll. For the quota, the loss is small without a shock, but appreciable with a shock and the permit price of \$1.78 is \$1.36 below its level with no shock. Overall, the fixed toll easily outperforms the fixed quota. With personal transit, the fixed toll is set to \$4.31 and the fixed quota to 2,457. Compared to crowded transit, welfare losses are nearly the same for the quota, and somewhat higher (but still very small) for the toll.

²⁴This is at the upper end of observed impacts due to heavy snow and other extreme weather conditions.

Table 8: Tolls, quotas, and welfare losses from fixed instruments with correlated 20% road capacity shocks

	Flexible regulation			Fixed toll		Fixed quota		
	τ^o	Q^o	TC^o	τ^*	Loss [†]	Q^*	q	Loss [†]
Crowded transit								
No shock	\$2.85	3,070	\$205,440	\$2.87	\$0.09	2,964	\$3.14	\$31
With shock	\$2.94	2,613	\$219,468	\$2.87	\$1.65	2,964	\$1.78	\$409
Mean	\$2.87				\$0.40		\$2.87	\$107
Personal transit								
No shock	\$4.23	2,569	\$194,606	\$4.31	\$2.16	2,457	\$4.54	\$32
With shock	\$4.70	2,085	\$203,527	\$4.31	\$42	2,457	\$3.46	\$425
Mean	\$4.32				\$10		\$4.32	\$111

[†] Losses are the difference in expected total costs with fixed instruments and flexible instruments.

Independent road capacity shocks For the independent shocks scenario, the reduction in capacity due to a shock was set to 20%, 33 1/3%, or 50%.²⁵ Table 9 provides an overview of the effects. As shocks increase in magnitude, the quota ceases to bind in some states: it is “slack”. With 33 1/3% shocks and crowded transit, the quota is slack when all links except the bypass suffer a shock since the direct route is then quite costly for both downtown and suburban travelers. In that state, the unregulated equilibrium number of trips is 2,757: below the quota of 2,882. With 50% shocks and crowded transit, the quota is slack in six of the 16 states. As de Palma and Lindsey (2020) note, the possibility that a quota is slack gives a quota more flexibility than a toll. A toll discourages driving the same amount regardless of conditions, whereas a quota does not discourage driving when driving is sufficiently unattractive anyway. However, this potential advantage of a quota does not materialize in the example. For both crowded and personal transit, and all three magnitudes of shocks, welfare losses are much larger for the quota than the toll. Still, the quota can outperform the toll in particular states. For example, in the scenario with 33 1/3% shocks and crowded transit, this happens when the lower link alone suffers a shock. To economize on space, details of the simulations are provided only for the 50% shocks.

Table 9: Tolls, quotas, and welfare losses from fixed instruments with independent road capacity shocks

Size of shocks	Fixed toll				Fixed quota	
	τ^*	Average loss [†]	Q^*	Average loss [†]	No. states with quota slack	No. states with quota superior
Crowded transit						
20%	\$2.87	\$2	2,968	\$93	0	3
33 1/3%	\$2.89	\$5	2,882	\$315	1	1
50%	\$2.91	\$15	2,830	\$788	6	0
Personal transit						
20%	\$4.32	\$6	2,460	\$76	0	3
33 1/3%	\$4.39	\$20	2,362	\$255	0	0
50%	\$4.49	\$60	2,242	\$728	2	2

[†] Losses are the difference in expected total costs with fixed instruments and flexible instruments.

Table 10 displays the results for crowded transit. As in Table 9, the fixed toll is set to \$2.91 and the fixed

²⁵The corresponding increases in impedance are 25%, 50%, and 100%.

quota to 2,830. The flexible toll ranges from \$2.55 to \$3.41. The fixed toll of \$2.91 is excessive in the six states marked by underlining where it exceeds the flexible toll. The flexible quota ranges from 1,388 to 3,612. The fixed quota of 2,830 is too restrictive in three states, marked by underlining, where it is lower than the flexible quota. Both instruments are too restrictive in the state with no shocks.

Welfare losses from the fixed toll are very small in all states, with a probability-weighted average of only \$15. Losses are higher with the fixed quota in all states. For five of the six states in which the quota is slack, the loss exceeds \$1,500 and the probability-weighted average loss is \$788. By comparison, the increase in total expected costs due to the occurrence of shocks is \$9,026 if a flexible quota (or toll) could be imposed. Thus, rigidity of the quota raises the expected costs of shocks 8.7% (i.e., \$788/\$9,026) above the cost incurred with a flexible quota.

Table 10: Tolls, quotas, and welfare losses from fixed instruments with independent 50% road capacity shocks (crowded transit)

Links with shocks	Prob.	Flexible regulation		Fixed toll	Fixed quota	
		τ^o	Q^o	Loss [†]	q	Loss [†]
None	0.4096	<u>\$2.85</u>	<u>3,070</u>	\$1	\$3.51	\$159
<i>u</i>	0.1024	<u>\$2.55</u>	2,196	\$44	\$0.67	\$1,191
<i>t</i>	0.1024	<u>\$2.85</u>	2,137	\$1	\$0.12	\$1,893
<i>l</i>	0.1024	\$3.05	2,772	\$7	\$2.87	\$10
<i>b</i>	0.1024	\$3.28	<u>3,612</u>	\$45	\$5.69	\$1,187
<i>u, t</i>	0.0256	<u>\$2.55</u>	1,563	\$31	\$0	\$1,157
<i>u, l</i>	0.0256	<u>\$2.72</u>	1,882	\$11	\$0	\$2,187
<i>u, b</i>	0.0256	\$2.97	2,660	\$11	\$2.38	\$99
<i>t, l</i>	0.0256	\$3.05	1,997	\$5	\$0	\$2,167
<i>t, b</i>	0.0256	\$3.28	2,600	\$32	\$2.30	\$225
<i>l, b</i>	0.0256	\$3.41	<u>3,268</u>	\$75	\$4.87	\$644
<i>u, t, l</i>	0.0064	<u>\$2.72</u>	1,388	\$8	\$0	\$1,613
<i>u, t, b</i>	0.0064	\$2.97	1,974	\$1	\$0	\$1,896
<i>u, l, b</i>	0.0064	\$3.09	2,333	\$9	\$1.21	\$933
<i>t, l, b</i>	0.0064	\$3.41	2,406	\$55	\$1.48	\$816
All	0.0016	\$3.09	1,771	\$7	\$0	\$1,913
Mean		\$2.91	2,767	\$15	\$2.66	\$788

u: upper link, *t*: cordon link, *l*: lower link, *b*: bypass

Regulation is too restrictive in the states marked by underlining.

[†] Losses are the difference in expected total costs with fixed instruments and flexible instruments.

Figure 5 displays all 16 states in a diagram with traffic on the cordon link plotted on the horizontal axis, and the flexible toll on the vertical axis. The fixed toll of \$2.91 is depicted by the horizontal dashed line, and the fixed quota of 2,830 by the vertical dashed line. The second-best cordon-link volume and toll in each state are identified by a dot. The blue dot in the lower right-hand quadrant depicts Good days in which no shocks occur. The red dots identify the six states in which the welfare loss from the quota exceeds the loss from the toll by the largest amount. As expected, in these states optimal traffic on the cordon link differs considerably from the quota. The six unfilled red and black dots identify states in which the quota is slack. Optimal traffic in these states is far below the quota. Finally, the horizontal dotted lines with arrows pointing to the right identify cordon-link volume in these states. For example, in the state shown at the bottom of the figure with

shocks to the upper and cordon links, optimal volume is 1,563, and unregulated volume is 2,175: far below the quota of 2,830.

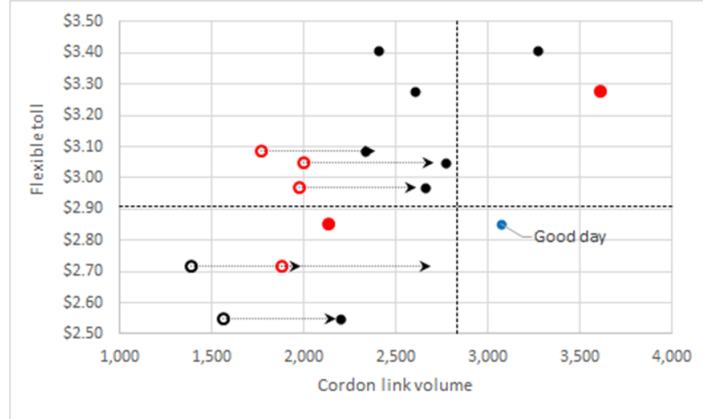


Figure 5: Second-best cordon link volume and flexible toll with independent 50% capacity shocks (crowded transit). Each dot depicts one of the 16 states. Red dots identify states where the fixed toll outperforms the fixed quota by the greatest margin. Unfilled dots identify states in which the fixed quota is slack.

Results for personal transit are broadly similar to crowded transit, and to economize on space they are not reported. One difference is that the fixed quota creates a lower welfare loss than the fixed toll in two of the 16 states. Nevertheless, rigidity of the quota raises the expected costs of shocks 13.4% above the cost with a flexible quota: substantially more than the 8.7% increase with crowded transit.

8.3.3 Other types of shocks

In addition to road capacities, predictable and unpredictable fluctuations can occur in other model parameters. The effects of such fluctuations are briefly described here. The results suggest that the fixed toll and fixed quota are both relatively robust to these fluctuations.

Variable free-flow link costs Free-flow travel times can fluctuate due to bad weather, detours, and other reasons. For example, Chung et al. (2006) find that rain reduces median freeway speeds between 4.5 and 8.2 percent. Kyte et al. (2001) quantify how poor visibility, strong winds, wet pavement, and snow all reduce traffic speeds. Bad weather can also increase the frequency of crashes that force traffic to slow down (as well as reduce road capacity). Similar to the treatment of capacity shocks, fluctuations in free-flow costs were examined numerically by assuming that the costs of individual links increase with probability 0.2. For shocks of \$2, the welfare losses due to inflexibility are quite small, with a maximum of only \$63. With personal transit, the fixed toll outperforms the fixed quota for shocks to the upper and cordon links, while the fixed quota does better for shocks to the lower link and bypass. For shocks of \$4, all losses are quadrupled, but remain fairly small.

Variable transit capacities As noted in the introduction, transit service capacity can be reduced by strikes, mechanical failures, and other disruptions. Depending on the cause, shocks may afflict transit lines independently or together. To allow for this, two cases were considered that parallel the treatment of road capacity shocks: one in which downtown and suburban transit service capacity are perfectly correlated, and the other in which they vary independently. In both cases, it is assumed that capacity is reduced by one third with a

probability of 0.1. For both crowded and personal transit, the welfare losses are negligible for the fixed toll, and small for the fixed quota. The losses are smaller for independent shocks than correlated shocks.

Variable travel demands Travel demand typically varies systematically by day of week, as well as unpredictably or irregularly due to weather, major sporting events, and other reasons. To examine the relative performance of the toll and quota numerically, two cases were again considered: one in which downtown and suburban demand are perfectly correlated, and the other in which they vary independently. In both cases, demand is assumed to increase by 20% with a probability of 0.2 (e.g., one day per workweek). Similar to the case of transit shocks, the losses from inflexibility are small in all cases (and zero for the toll with crowded transit, as per Table 1). Again, the losses are smaller for independent shocks than correlated shocks.

8.4 Sensitivity analysis

8.4.1 Alternative parameterizations

The results reported so far are derived with the parameter values shown in Table 4. To assess the sensitivity of results, simulations were performed with other values. The relative performance of fixed tolls and fixed quotas was qualitatively unchanged. However, the efficiency of the two instruments relative to the first-best optimum under stationary conditions varies noticeably. In the base case, the relative efficiency is 0.576 for crowded transit, and 0.372 for personal transit. The modest performance is attributable to two factors. First, transit ridership can be boosted appreciably only by levying a high toll or imposing a stringent quota. Doing so increases traffic and congestion on the bypass. Second, the toll does not discriminate between downtown and suburban drivers despite the fact that suburban drivers create higher external costs.

The relative efficiency of the toll and quota can be raised by changing parameter values in several ways. One is to reduce the fixed costs of taking transit, so that travelers are more willing to use it. A second is to increase the free-flow cost of the bypass, so that more suburban travelers use the direct route that is controlled directly. A third is to increase the effective size of the cordon so that fewer travelers can avoid using the cordon link if they drive. This can be done by reducing the length of the upper link, increasing the length of the other three links, and increasing the number of downtown travelers as a fraction of the total population.²⁶ Using these methods, the relative efficiencies of the instruments can be increased to over 90%.

8.4.2 Independent capacity shocks with differential probabilities

In Section 8.3.2 it is assumed that shocks are equally likely on all links. Yet, crashes, vehicle breakdowns, road debris, and emergency road repairs tend to be more frequent on long links because there is more opportunity for them to occur.²⁷ To incorporate this idea in a simple way, the probability of a shock on a link was set proportional to its length. The constant of proportionality was chosen so that the average probability of a shock on the four links is still 0.2.²⁸ Simulations were repeated for capacity reductions of 20%, 33 1/3%, and 50%. The results are similar to those in Table 9 with equal probabilities, and to save space are not shown.

8.4.3 Environmental costs

In addition to congestion, car trips create carbon emissions, local pollution, noise, and safety hazards that drivers do not bear directly, and in general are not fully internalized by fuel taxes, insurance premiums, or other

²⁶In a real city with geographically dispersed origins and destinations, the optimal cordon is intermediate – rather than maximal – in size; see de Palma et al. (2005) and Mun et al. (2005).

²⁷In the case of crashes, frequency also depends on traffic volumes and speed. Allowing for this dependence would complicate the analysis significantly since volumes, speeds, and the probabilities of shocks would all be endogenous, and an iterative process would be required to derive equilibria and optimal regulations.

²⁸A linear relationship between the probability and length clearly cannot hold globally since the probability cannot exceed 1.

user charges. To examine how these external costs affect the relative efficiency of the toll and TPS, we assume that a vehicle using link a creates an external “environmental” cost of $r_a + e_a v_a$, where v_a is traffic volume on link a . Parameter r_a is assumed to be positive. The sign of parameter e_a is ambiguous, a priori. Fuel consumption per km. as well as emissions of several major pollutants are all U-shaped functions of speed. Hence, an increase in traffic volume that reduces speed can increase or decrease greenhouse gas and other emissions depending on whether prevailing speeds are, respectively, below or above the minimum point of the respective curve.

The effect of traffic volumes on the external cost of crashes can be positive or negative since the probability and severity of a crash tend to move in opposite directions.²⁹ Hence, the contribution of crash externalities to parameter e_a can be positive or negative. The external cost of noise tends to vary logarithmically with noise level (Kaddoura et al., 2016). The incremental cost of noise thus declines with its level. An increase in traffic also reduces speed, and the noise created per vehicle. Both effects imply that $e_a < 0$. In summary, the sign and magnitude of the e_a parameters are determined by several externalities that work in different directions, and may vary by type of link, proximity to population, and other factors.

To set plausible values for parameters r_a and e_a , we assume they are proportional to link length. Let l_a denote the length of link a . Parameter r_a for link a is set to $r_a = k_r l_a$. Based on empirical estimates³⁰, we set $k_r = \$0.10$ per km. Parameter e_a for link a is set to $e_a = m_e l_a$. To facilitate comparison with the cost of congestion, we calibrate m_e so that the average value of e_a for the four road links is a multiple k_e of their average road impedances:

$$m_e = k_e \frac{\sum_a c'_a}{\sum_a l_a}.$$

Insights into the effects of the environmental externality on the relative performance of the toll and quota can be gleaned from the simplified model, described in Section 6.2, in which a car trip is made on a single link. The environmental externality affects the MEC curve, but not the inverse demand curve. Parameter k_r shifts the MEC curve vertically without changing its slope. Thus, the value of k_r does not alter the relative efficiency of the two instruments. By contrast, an increase in parameter e_a makes the MEC curve steeper, and improves the relative efficiency of the TPS with both crowded and personal transit.³¹ As noted below, this effect is borne out numerically with the full model. The intuition is that when the external costs of car trips are sensitive to traffic volume, it is important to avoid fluctuations in volume that lead to severe overutilization or underutilization of roads.

To economize on space, attention is restricted to positive values of parameter k_e and independent 50% road capacity reductions with probabilities proportional to length, as in Section 8.4.2. Results for crowded transit are reported in Table 11. For ease of reference, Row 1 repeats the results without environmental costs. Row 2 includes the constant environmental cost, k_r , with the variable cost, k_e , still set to zero. The fixed toll increases slightly, and the fixed quota decreases slightly. Welfare losses due to rigidity of the instruments are little affected. Rows 3-5 adopt increasing values for k_e . As expected, the fixed toll rises, and the fixed quota falls. More interestingly, the range of the flexible toll increases, and the range of the flexible quota decreases (as does the number of states in which the quota constraint is slack). Consequently, the efficiency loss from the fixed toll rises, and the efficiency loss from the fixed quota falls. With $k_e = 0.6$, the fixed quota outperforms the fixed toll. As the last two columns of Table 11 show, both the number (out of 16) and probability of states in which the fixed quota is superior increases with k_e .

Results for personal transit, reported in Table 12, are similar. The efficiency loss of the fixed toll rises more

²⁹See Lord et al. (2005), Noland and Quddus (2005), and Small and Verhoef (2007, Section 3.4).

³⁰Small and Verhoef (2007, Table 3.3), Delucchi and McCubbin (2011, Table 15.11), and Friedrich and Quinet (2011, Table 16.15). The estimates are adjusted for inflation. The euro values in Friedrich and Quinet (2011) are converted to US dollars using the average exchange rate for 2020.

³¹de Palma and Lindsey (2020) make this point in their model, which is congruent with personal transit.

Table 11: Tolls, quotas, and welfare losses from fixed instruments with environmental costs and independent 50% road capacity shocks (Crowded transit)

	Param			Toll			Quota				Quota superior		
	k_r	k_e	τ^*	τ_{\min}^o	τ_{\max}^o	Loss [†]	Q^*	N_{\min}^o	N_{\max}^o	Slack	Loss [†]	States	Prob.
1	\$0.00	0	\$3.01	\$2.55	\$3.41	\$18	3,185	1,388	3,612	10	\$608	1	0.050
2	\$0.10	0	\$3.18	\$2.56	\$3.70	\$32	3,053	1,377	3,523	7	\$606	2	0.438
3	\$0.10	0.2	\$3.46	\$2.24	\$4.34	\$133	2,943	1,450	3,292	7	\$508	2	0.438
4	\$0.10	0.4	\$3.68	\$1.98	\$4.88	\$292	2,811	1,511	3,104	6	\$444	3	0.708
5	\$0.10	0.6	\$3.87	\$1.76	\$5.33	\$496	2,747	1,564	2,947	6	\$403	5	0.716

[†] Losses are the difference in expected total costs with fixed instruments and flexible instruments.

quickly than with crowded transit, and the fixed quota outperforms the fixed toll when k_e reaches 0.4. Naturally, these results are only suggestive. Location-specific empirical research is required to estimate the nature and magnitude of the environmental cost function.

Table 12: Tolls, quotas, and welfare losses from fixed instruments with environmental costs and independent 50% road capacity shocks (Personal transit)

	Param			Toll			Quota				Quota superior		
	k_r	k_e	τ^*	τ_{\min}^o	τ_{\max}^o	Loss [†]	Q^*	N_{\min}^o	N_{\max}^o	Slack	Loss [†]	States	Prob.
1	\$0.00	0	\$4.69	\$4.09	\$5.84	\$89	2,453	987	2,946	3	\$579	2	0.438
2	\$0.10	0	\$4.88	\$4.11	\$6.16	\$119	2,388	975	2,847	2	\$529	2	0.438
3	\$0.10	0.2	\$4.98	\$3.68	\$6.43	\$291	2,353	1,087	2,668	2	\$435	3	0.708
4	\$0.10	0.4	\$5.05	\$3.28	\$6.78	\$518	2,325	1,180	2,567	2	\$394	4	0.780
5	\$0.10	0.6	\$5.11	\$2.94	\$7.13	\$786	2,303	1,244	2,582	2	\$393	6	0.883

[†] Losses are the difference in expected total costs with fixed instruments and flexible instruments.

9 Conclusions

Tolls and tradable permits are alternative tools for tackling road traffic congestion. They are interchangeable if travel conditions are unchanging, but not if conditions vary and the instruments are inflexible. We compare the efficiency of a fixed toll and a fixed permit quota for controlling entry to a downtown area. Travel demand, road conditions, and transit service can all fluctuate. We analyze the model in a series of steps. First, we examine how travelers' mode and route choices vary with each of the model parameters. A few results are unexpected. In particular, downtown travelers can gain from a road capacity reduction, and suburban travelers can gain if the toll is raised or the permit constraint is tightened.

Second, we assess the robustness of the toll and quota by examining how they vary with parameter values if they could be adjusted freely. With crowded transit, the flexible toll is invariant to the numbers of travelers in each group and the capacity of the cordon link. Hence, the toll is robust in the sense that inflexibility causes no welfare loss if any of these three parameters vary. By contrast, the quota is not robust since the flexible quota varies with all parameter values. Unexpectedly, it can decrease as the number of suburban travelers grows.

Third, we derive the fixed toll and fixed quota that minimize expected total travel costs. We formalize the idea of a loss function that describes the increase in total travel costs due to inflexibility of either instrument. Using loss functions, we then derive a condition under which one instrument outperforms the other. With crowded transit, the two instruments perform equally well for fluctuations in free-flow costs of the road links. The toll is robust with respect to fluctuations in capacity of the cordon link, while the quota is not robust. With personal transit, the toll is also superior in terms of lower expected total costs for fluctuations in cordon

link capacity, whereas the ranking can go either way for capacities of the other links.

Fourth, we use numerical examples to compare the instruments quantitatively in the face of various types of shocks. In most instances, the fixed toll outperforms the fixed quota by a significant margin, although the quota can do better in particular states. The relative performance of the quota improves if an environmental externality from driving is added since this increases the importance of controlling the amount of driving. Finally, we compare the welfare-distributional effects of tolls and permits. We assume that travelers do not benefit from the use of toll revenues, and that permits are allocated equally to everyone. We find analytically and numerically that suburban travelers fare better than downtown travelers from both forms of regulation.

Overall, the results show that accounting for network effects is important. The relative efficiency of tolls and permits can depend on which links are most susceptible to shocks. Accounting for network effects is also crucial if travel demand management is imposed on only certain links, as is the case in the model here as well as the cordon-based congestion pricing schemes in operation. Drivers who can avoid traffic control by choosing alternative routes (suburban drivers, here) can cause congestion to be displaced, rather than suppressed. They can also interact with other drivers (downtown drivers, here) with unexpected effects.

The model and the analysis could be extended in various ways. Total travel demand could be made price-sensitive so that tolls and permits have a role to play in controlling numbers of trips as well as mode and route choices. Tolls and permit constraints could be imposed on more of the road network in order to exercise better control of travelers' decisions. Doing so could alter the relative efficiency of the two instruments in the face of shocks. Transit permits could be introduced to internalize crowding externalities and (indirectly) control traffic congestion as well. Finally, health hazards from using transit could be introduced, as in Geng et al. (2021). Health hazards differ from both transit crowding and environmental costs in that they are borne partly by travelers, and partly by family members, coworkers, and other people.

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Conflict of Interest

Declarations of interest: none.

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A Appendix

A.1 Notational glossary

A.1.1 Latin characters

a : arc or link $a = u, t, l, b$

A : car (automobile) mode

b : bypass link or route.

$c_a(v_a)$: travel cost on link a

C_d^A : cost of driving for downtown travelers

C_s^r : cost of driving to the suburb using route r , $r = t, b$

C_g^R : private cost of rail trip to destination g

\tilde{C}_g^R : social cost of rail trip to destination g

d : downtown

e_a : slope of environmental cost function for link a

f : parameter identifying type of transit ($f = 1$ for crowded transit, $f = 1/2$ for personal transit)

g : group or destination. $g = d, s$

l : lower link.

L_τ : welfare loss from imposing fixed toll vs. flexible toll

L_Q : welfare loss from imposing fixed quota vs. flexible quota

m : mode $m = A, R$

N_g : number of travelers in group g

N_d^A : number of downtown travelers who drive

N_s^r : number of suburban travelers who take route r

N_g^R : number of travelers in group g choosing rail

o : superscript denoting optimal

q : price of a permit

Q : number or quota of permits issued

r : route for suburban travelers $r = t, b$

r_a : intercept of environmental cost function for link a

R : transit mode

s : suburban

t : cordon link

u : upper link

v_a : traffic volume on link a

A.1.2 Greek characters

τ : toll

ω : relative efficiency of regulatory regime

A.2 Comparative statics properties of equilibrium flows

Table A.1: Comparative statics properties of equilibrium flows with no regulation or an exogenous toll

Parameter	N_d^A	N_d^R	N_s^t	N_s^b	N_s^R	$v_t = N_d^A + N_s^t$
τ	-	+	$-Sgn [c_d^R + c_s^R]$	+	$Sgn [c_d^R c_b^R - c_u^R c_l^R]$	-
N_d	$Sgn [c_d^R]$	+	$-Sgn [c_d^R]$	$Sgn [c_d^R (c_s^R c_t^R - c_u^R c_l^R)]$	$Sgn [c_d^R]$	$Sgn [c_d^R]$
N_s	$-Sgn [c_s^R]$	$Sgn [c_s^R]$	$Sgn [c_s^R]$	$Sgn [c_s^R]$	+	$Sgn [c_s^R (c_d^R c_b^R - c_u^R c_l^R)]$
c_{u0}	-	+	$Sgn [c_s^R c_t^R - c_d^R c_b^R]$	-	+	-
c_{t0}	-	+	$-Sgn [c_d^R + c_s^R]$	+	$Sgn [c_d^R c_b^R - c_u^R c_l^R]$	-
c_{l0}	+	-	-	$Sgn [c_d^R + c_s^R]$	+	-
c_{b0}	$-Sgn [c_s^R c_t^R - c_u^R c_l^R]$	$Sgn [c_s^R c_t^R - c_u^R c_l^R]$	$Sgn [c_d^R + c_s^R]$	-	+	+
c'_u	Uniform: -	Uniform: +	Uniform: 0	Uniform: -	Uniform: +	Uniform: -
c'_t	Uniform: -	Uniform: +	Uniform: 0	Uniform: +	Uniform: -	Uniform: -
c'_l	Uniform: +	Uniform: -	Uniform: -	Uniform: 0	Uniform: +	Uniform: 0
c'_b	Uniform: +	Uniform: -	Uniform: 0	Uniform: -	Uniform: +	Uniform: +
C_{d0}^R	+	-	-	$Sgn [c_s^R c_t^R - c_u^R c_l^R]$	+	+
C_{s0}^R	-	+	+	+	-	$Sgn [c_d^R c_b^R - c_u^R c_l^R]$
$c'_d{}^R$						
$c'_s{}^R$						

Accounting identities: $N_d^A + N_d^R = N_d$; $N_s^t + N_s^b + N_s^R = N_s$. Cells with complicated formulas are left blank.

A.3 Comparative statics properties of the flexible toll

Consider the first-order condition for the toll defined in Eq. (8):

$$D_\tau \equiv \frac{dTC(\vec{N}(\tau, x), x)}{d\tau} = 0.$$

Since the first-order condition holds before and after a change of state,

$$\frac{d}{dx} D_\tau(\vec{N}(\tau, x), x) = 0.$$

Using the chain rule, one obtains

$$\left[\left(\frac{\partial D_\tau}{\partial \vec{N}} \right)^T \frac{\partial \vec{N}}{\partial \tau} \right] \frac{\partial \tau^o}{\partial x} = - \frac{\partial D_\tau}{\partial x} - \left(\frac{\partial D}{\partial \vec{N}} \right)^T \frac{\partial \vec{N}}{\partial x}, \quad (\text{A.1})$$

where T denotes the transpose. At the optimum, the expression in square brackets on the LHS must be positive by the second-order condition for cost minimization. Hence,

$$\frac{\partial \tau^o}{\partial x} \stackrel{s}{=} - \frac{\partial D_\tau}{\partial x} - \left(\frac{\partial D}{\partial \vec{N}} \right)^T \frac{\partial \vec{N}}{\partial x}, \quad (\text{A.2})$$

where $\stackrel{s}{=}$ means has the same sign as. The first term on the RHS of Eq. (A.2) corresponds to the direct effect of a parameter change on the first-order condition. The second term corresponds to changes induced by behavioral adjustments. Each term can be positive, negative, or zero.

A.4 Explanations for some of the comparative statics properties

(a) The toll does not vary with capacity of the lower link, c'_l

This result follows from three observations. First, with uniform transit, taking transit creates no externalities. Second, as proved in the next section of the appendix, none of the traffic congestion externalities depends on c'_l . Consequently, no externalities on the network are affected by a change in c'_l . Third, none of the derivatives $d\vec{N}/d\tau$ in Eq. (A.1) governing the toll depends on c'_l . Hence, the toll itself does not depend on c'_l .

(b) The toll does not vary with capacity of the cordon link, c'_t

The explanation is similar to that for the lower link. No externalities are affected by a change in c'_t . Unlike with the lower link, the derivatives $d\vec{N}/d\tau$ do depend on c'_t . However, they all vary proportionally when c'_t changes. Hence, the toll does not depend on the capacity of the very link on which it is imposed.

(c) The toll decreases with the cost of suburban transit, C_{s0}^R

This result may seem paradoxical since an increase in the cost of transit encourages suburban travelers to drive, which contributes to road congestion. To see why the toll drops, note that the cost of driving the direct route and the cost of taking the bypass to the suburbs must both increase, so that suburban traffic rises on each route. Suburban drivers who take the direct route add to traffic on the upper and cordon links, and those taking the bypass add further traffic on the upper link. With uniform downtown transit, the cost of driving downtown cannot change. Downtown travellers therefore decrease driving, and by more than the increase in suburban traffic of the direct route. Total traffic on the direct route falls, and therefore so does the optimal toll.

A.5 Proof that with uniform transit the flexible toll is independent of c'_i

None of the congestion externalities from driving depends on c'_i . This is proved in three steps:

1. With uniform transit, the cost of driving downtown, $c_{u0} + c'_u v_u + c_{t0} + c'_t v_t + \tau$, is given. Hence, $c'_u v_u + c'_t v_t$ is constant. With linear cost functions, $c'_u v_u + c'_t v_t$ is the external cost of a trip, so the externality caused by driving downtown is constant.
2. With uniform transit, the cost of using the lower link is fixed at the difference in costs between suburban and downtown transit. Hence, $c_{l0} + c'_l v_l$ is constant, and so is the externality of using the lower link, $c'_l v_l$. The externality caused by taking the direct route to the suburb, $c'_u v_u + c'_t v_t + c'_l v_l$, is therefore constant.
3. With uniform transit, the cost of taking the bypass route, $c_{u0} + c'_u v_u + c_{b0} + c'_b v_b$, is constant. Hence, the external cost of taking the bypass, $c'_u v_u + c'_b v_b$, is constant, too.

A.6 Proof of Theorem 1

Let $F(\cdot)$ be a nondegenerate cdf of states, which may be discrete or continuous. Let x' be a state such that $Q^\circ(x') = Q^*$. (Note that x' need not be in the support of $F(\cdot)$.) Finally, let $E\{TC_\tau(\tau)\}$ denote expected total cost given the fixed toll of τ , and $E\{TC_Q(Q)\}$ expected total cost given a quota Q .

Since τ^* is optimal given $F(\cdot)$,

$$E\{TC_\tau(\tau^*)\} \leq E\{TC_\tau(\tau^\circ(x'))\}. \quad (\text{A.3})$$

Furthermore,

$$\begin{aligned} & E\{TC_\tau(\tau^\circ(x'))\} - E\{TC_Q(Q^*)\} \\ &= \int_x (TC(\tau^\circ(x'), x) - TC(q(Q^\circ(x')), x, x)) dF(x) dx < 0, \end{aligned} \quad (\text{A.4})$$

where the inequality follows by assumption. Together, Eqs. (A.3) and (A.4) yield

$$E\{TC_\tau(\tau^*)\} < E\{TC_Q(Q^*)\}. \quad \text{QED}$$

A.7 Parameterization of the numerical examples

Free-flow costs of road links: The free-flow cost of traversing link a is computed using the formula

$$c_{a0} = \left(\frac{vot^A}{sp_a} + op \right) leng_a, \quad a = u, t, l, b,$$

where vot^A is the value of travel time by auto, sp_a is the speed limit on link a , op is vehicle operating cost per km, and $leng_a$ is the length of link a . Values for these and other parameters are given in Table A.2.

Fixed cost of transit: The fixed cost includes the penalty plus the time cost:

$$C_{g0}^R = 8 + \left(\frac{vot^R}{sp^R} \right) dist_g,$$

where vot^R is the cost of travel time by transit, sp^R is the speed of transit, and $dist_g$ is the distance by transit to destination g .

Impedance of road links: Link impedances were chosen by trial and error to obtain plausible modal splits and travel times for all regulatory regimes and parameter variations.

Impedance of transit service: For crowded transit, c_d^R and c_s^R are assumed to be proportional to travel distance. After experimentation, the constant of proportionality was set to 0.0002. Thus, the cost of a transit trip increases by \$0.0002 for each additional km traveled when one more passenger uses the transit line. The same values were used for personal transit to facilitate comparisons with crowded transit.

Table A.2: Parameterization of the numerical examples

Links	Free-flow speed (sp) [km/h]	Length ($leng$) [km]
Upper	60	6
Cordon	50	6
Lower	50	8
Bypass	50	21
Downtown transit	40	12
Suburban transit	40	20
Traveler costs		
Unit cost of travel time by car (vot^A)		\$12/h
Unit cost of travel time by transit (vot^R)		\$18/h
Vehicle operating cost		\$0.15/km
Fixed penalty of using transit		\$8