# Compensating for environmental damages

Pascal Gastineau\*

Emmanuelle Taugourdeau<sup>†</sup>

#### Abstract

This paper examines a situation where a decision-maker determines the appropriate л compensation that should be implemented for a given ecological damage. The compen-5 sation can be either or both in monetary and environmental units to meet three goals: 6 i) minimization of the cost associated with the compensation, ii) no aggregate welfare loss, iii) minimal environmental compensation requirement. The findings suggest that -8 in some cases - providing both monetary and environmental compensation can be the q cost-minimizing option. Minimal compensation constraints can increase total compen-10 sation costs but reduce individual gains and losses relative to the initial situation that 11 arise from heterogeneous tradeoffs between income and environmental quality. 12 Keywords: Environmental Damage, Compensation, Welfare, Inequity 13

### 14 1 Introduction

1

2

3

This paper aims to analyze the choice of a policy-maker in charge of determining the scaling of compensation for accidental environmental damage. As a form of compensation, the policy-maker may choose between prescribing a uniform amount of money to each individual and/or restoring a natural resource similar to the damaged one. Given the properties of the injured population (number of agents and heterogeneity in wealth or preferences), the policymaker pursues a trade-off between two conflicting objectives: equity and efficiency. Here,

<sup>\*</sup>IFSTTAR, Transport and Environment Laboratory, EconomiX, 69675 Bron Cedex - France. Email: pascal.gastineau@ifsttar.fr

<sup>&</sup>lt;sup>†</sup>CNRS, Paris School of Economics, CES-ENS Cachan, 61 avenue du Président Wilson, 94235 Cachan Cedex - France. Email: emmanuelle.taugourdeau@ens-cachan.fr. Phone: +33 (0)1 47 40 28 17.

equity refers to the idea that each agent suffers differently from the damage and benefits 21 differently from the compensation. As a result, the pattern of compensation may either 22 reestablish equity (no change in individual and aggregate welfare) or maintain a certain level 23 of inequity resulting from the damage, since agents suffer from welfare losses whereas others 24 benefit from welfare gains even if the aggregate welfare remains unchanged. We oppose this 25 equity purpose to an efficiency one, here defined in terms of costs: an efficient compensation 26 will consist in ensuring no change in aggregate welfare while maintaining a minimum level 27 of costs. 28

Decision-makers are aware of the need to prevent and to remedy for environmental damage. This growing environmental awareness was notably embodied in various statutes such as the Comprehensive Environmental Response, Compensation, and Liability Act (CER-CLA) and the Oil Pollution Act of 1990 (OPA) in the U.S. and the Directive 2004/35/EC on Environmental Liability with regard to the prevention and remedying of environmental damage in the European Union. These texts highlight the role that authorities have to play in order to establish a common framework that any polluter may comply with.

In addition, there is a sharp debate on the best way to offset the damages on natural 36 resources and services. Generally, two types of compensations are distinguished: environ-37 mental compensation and monetary compensation. The first one consists in providing an 38 environmental restoration or implementing other actions that provide benefits to the restora-39 tion. The second one consists in an amount of money paid to the prejudiced people. Within 40 the last couple of years, the issue of environmental compensations for the loss of environ-41 mental assets (whether the ecological damage is planned or accidental) have been gaining 42 popularity. Moreover, the resource-to-resource (R-R) or service-to-service (S-S) equivalence 43 approaches are considered as a first option by the European Directive. Furthermore, this 44 Directive precludes the use of direct monetary payments to victims. 45

<sup>46</sup> Non-monetary methods such as equivalency analyses (EA) aim to implement actions
<sup>47</sup> that provide natural resources and/or services of the same type, quality and quantity as
<sup>48</sup> those of damaged ones (i.e. "in-kind" compensation) (Dunford et al., 2004; Zafonte and
<sup>49</sup> Hampton, 2007).<sup>1</sup> These techniques determine the necessary compensations to offset past,

<sup>&</sup>lt;sup>1</sup>This option is preferred to "out-of-kind" compensation in which the adverse impacts to one resource (or

current and future damages without directly valuing them in economic terms, by equalizing 50 the amount of losses and gains of resources and services over time. To do so, they use a 51 selection of *proxies* (metrics) representing the most important ecosystem services (English 52 et al., 2009).<sup>2</sup> The presupposed advantages of S-S and R-R methods (i.e. "no net loss" 53 principle) stand in contrast with drawbacks associated with well-known monetary valuation 54 techniques. However, none of the methods are perfect and the reliability of the equivalency 55 methods to measure the environmental damage and/or scale and to determine the appropri-56 ate compensation is under discussion. On the ecological side, while stressing the usefulness 57 of the equivalency methods, Dunford et al. (2004) also emphasize their weaknesses: a high 58 degree of uncertainty concerning estimates of compensatory restoration and their difficulty 59 to consider complex impacts and phenomena. Many attempts are made to improve ecologi-60 cal equivalency methods by focusing on specific issues: uncertainty (Moilanen et al., 2009), 61 temporal dynamics (Bendor, 2009) or spatial analysis (Bruggeman et al., 2005; Bruggeman 62 et al., 2008).<sup>3</sup> On the economic side, Zafonte and Hampton (2007) suggest that, under 63 certain conditions, resource equivalency analysis (REA, i.e. R-R) provides an acceptable 64 approximation of wealth compensation. By contrast, many authors argue that ecological 65 equivalence specified in biophysical equivalents could fail to provide a satisfactory compen-66 sation in a welfare perspective (Flores and Thacher, 2002). Flores and Thacher (2002) also 67 stress the potential economic inefficiencies that could occur when the money component is 68 excluded from the analysis and thus recommend a case by case determination of the adequate 69 compensation that would better consider distributional issues associated with compensatory 70 projects. 71

In this paper, we go further in the analysis of compensation by showing that environmental and monetary compensations are not antinomic and may be implemented simultaneously. Due to heterogeneous individual preferences (or income), compensation can result in some losers and winners relative to their initial (pre-injury or pre-project) utility. Therefore, careful attention must be paid to the characteristics and the size of the population affected by

habitat) are mitigated through the creation, restoration, or enhancement of another resource (or habitat). <sup>2</sup>When equivalency approaches can not be used, valuation scaling approaches (value-to-cost and value-to-

value) are recommended.

<sup>&</sup>lt;sup>3</sup>See Quétier and Lavorel (2011) for a synthesis.

an environmental damage when determining the compensation to be implemented. Thus,
we study how the decision-maker can combine both of them in order to determine the adequate compensation at minimal cost. Of course, this analysis is only relevant when an
environmental compensation with a similar natural resource or service is available.

In line with Cole (2013), this paper allows us to investigate equity and cost efficiency issues associated with an enforced environmental compensation. We depart from Cole by considering equity issues for a prejudiced population instead of taking the society as a whole. Moreover, contrary to Cole (2013) who compares the compensation schemes separately, we allow for a mixed compensation in which both of the compensatory methods may be implemented simultaneously.

To reach our goal, we propose a simple model of an economy with two goods, a composite 87 good and a natural resource. In this model, we determine which type of compensation the 88 decision-maker may enforce the polluter to implement given the magnitude of the damage, 89 the number and the characteristics of the prejudiced agents, and the cost associated with 90 each compensation scheme. Since we do not introduce any incentives in our model (preven-91 tion, mitigation), we focus on accidental or unanticipated damages. Moreover, our model 92 refers to marginal damages in the sense that they do not alter the agents' preferences. For 93 instance, these damages could be either an accidental release of hazardous-substance into 94 the environment (soil or river) or unanticipated temporary damages to verges and footpaths 95 due to road building processes. In these cases, environmental compensation could consist in 96 replanting plants or restoring fish streams. To determine the optimal compensation scheme, 97 the decision-maker pursues three goals: 98

• no welfare loss for the whole population impacted by the environmental damage;

100

 minimization of the cost of the compensation scheme, in line with recommendation of "reasonable cost" of the European directive 2004/35/EC;

environmental compensation cannot be less than a given quantity defined by an EA
 criterion.

<sup>104</sup> In doing so, the objective of the present paper is in line with the objective of the European <sup>105</sup> Directive 2004/35/EC, namely "to establish a common framework for the [...] remedying of

environmental damage at a reasonable cost to society". The aim of the introduction of an 106 EA criterion, in accordance with the "no net loss" principle, is to ensure that the destruction 107 or degradation of an environmental good is sufficiently offset. Considering an heterogeneous 108 population, we show that the eligible compensation mechanism (which meets the three con-109 ditions) varies with the magnitude of the environmental impact, the design of heterogeneity 110 and the number of agents that require compensations. We also show that enforcing a min-111 imal non-monetary compensation not only implies ecological effects but also impacts the 112 equity and cost efficiency issues associated with the compensation. More precisely, when 113 the ecological constraint is binding, it can reduce inequity at the expense of a rise in cost 114 inefficiency. 115

The article is organized as follows. Section 2 presents the model. Optimal compensation schemes are derived in Section 3 according to two types of population heterogeneity: heterogeneity in preferences for goods and heterogeneity in wealth. The last section concludes and suggests directions for further research.

# <sup>120</sup> 2 The Model

We consider a two-period economy composed by n heterogeneous agents in which the agent *i* 's lifetime utility is given by:

$$U_i = u_{i1}(X_{i1}, q_1) + \delta u_{i2}(X_{i2}, q_2)$$

where  $u_{it}$  is the agent *i*'s utility in period *t*,  $\delta$  characterizes the time-preference rate,  $X_{it}$ measures the agent *i*'s private consumption and  $q_t$  the level of the environmental good or service measured in physical units at time *t*. Assuming that agents can lend in a perfect capital market, the intertemporal budget constraint writes  $W_i = X_{i1} (1 + r) + X_{i2}$  where *r* is the interest rate. Then the lifetime indirect utility of agent *i* can be written:

$$V_i = v_i \left( W_i, q_1, q_2 \right) \tag{1}$$

where  $W_i$  stands for the agent *i*'s intertemporal income which is exogenously given.

129

We assume that the natural resource is accidentally damaged in the first period and compensated in the second one according to a compensating rule decided by a policy-maker. The compensation is twofold: a monetary compensation identical for each agent whateverhis type, and an environmental compensation.

Leaving the utility of an individual unchanged following an environmental damage implies:

$$dV_i = \frac{\partial v_i}{\partial W_i} dW_i + \frac{\partial v_i}{\partial q_1} dq_1 + \frac{\partial v_i}{\partial q_2} dq_2 = 0$$
<sup>(2)</sup>

where  $dq_1 < 0$  stands for the accidental damage,  $dq_2 > 0$  represents the environmental compensation and  $dW_i$  is the monetary compensation.

The individual willingness to accept a monetary compensation for the environmental damage is defined as:<sup>4</sup>

$$WTA_i^W = \left(\frac{\partial v_i}{\partial q_1} / \frac{\partial v_i}{\partial W_i}\right) (-dq_1) \tag{3}$$

It expresses how much money the individual i is willing to accept in exchange for the loss  $dq_1$ . Assuming that the environmental good  $q_1$  is normal, the income elasticity of the willingness to pay is positive.<sup>5</sup> As a result, in line with Brekke (1997), a rich agent is inclined to require a higher amount of monetary compensation to compensate the environmental damage than a poor agent.

Using the same reasoning, it is possible to express a WTA in terms of environmental units:

$$WTA_i^q = \left(\frac{\partial v_i}{\partial q_1} / \frac{\partial v_i}{\partial q_2}\right) (-dq_1).$$
(4)

147 Note that both expressions of willingness to accept depend positively on the magnitude of148 the environmental impact.

When determining the compensation pattern, the decision-maker aims to account for three criteria: minimize the costs involved in the implementation of the whole compensation, leave the aggregate welfare unchanged and comply with a minimal environmental compensation requirement.

 $<sup>{}^{4}</sup>WTA_{i}^{W}$  is the value of  $dW_{i}$  obtained by equation (2) stating that  $dq_{2} = 0$ .  $WTA_{i}^{W}$  is identified with the compensating variation. The absence of environmental damage is the reference state for most people. WTA is the better measure to use (Knetsch, 2007).

<sup>&</sup>lt;sup>5</sup>See Ebert (2003) for an exhaustive analysis on the effect of the distribution of income on the marginal willingness to accept.

<sup>153</sup> The program of the decision-maker writes:

$$\min_{MC,dq_2} C(dq_2, MC) \tag{5}$$

154 subject to

$$d\mathcal{W} = 0 \tag{6}$$

$$dq_2 \ge -dq_1\sigma \tag{7}$$

$$MC \ge 0$$
 (8)

where  $MC = dW_i \forall i$  is the monetary compensation,  $dq_2$  is the environmental compensation, 157 and C is the cost function associated to the compensation.  $\mathcal{W} = \sum_{i=1}^{n} V_i$  stands for the 158 aggregate welfare of the n victims and constraint (6) characterizes the fact that the compen-159 sating policy must leave the aggregate welfare unchanged. Combined with (2), this constraint 160 implies a clear trade-off mechanism between both compensations for a given environmental 161 damage. Constraint (7) with  $\sigma > 1$  specifies that the environmental compensation must at 162 least be equal to a given value larger than the initial damage. This value corresponds to the 163 one that would be determined when using Equivalence Approaches (EA) in their simplest 164 formulation, i.e. the "discounted" environmental gain equals the "discounted" environmen-165 tal loss. In this expression,  $\sigma$  is the discount parameter associated to the EA constraint.<sup>6</sup> 166 Note that no ex-post redistribution of monetary compensation between losers and gainers is 167 feasible. 168

#### <sup>169</sup> 2.1 Compensation scheme

170 The Lagrangian associated to this program is given by

$$\mathcal{L} = C \left( dq_2, MC \right) + \lambda_1 \left[ d\mathcal{W} \right] + \lambda_2 \left[ dq_2 + dq_1 \sigma \right] + \lambda_3 \left[ MC \right]$$

where  $\lambda_1$  is the Lagrangian multiplier associated to constraint (6),  $\lambda_2$  to (7) and  $\lambda_3$  to (8).

<sup>172</sup> The conditions arising from solving the Lagrangian are:

$$\frac{\partial \mathcal{L}}{\partial MC} = -\frac{\partial C}{\partial MC} + \lambda_1 \frac{\partial d\mathcal{W}}{\partial MC} + \lambda_3 = 0$$

155

156

<sup>&</sup>lt;sup>6</sup>The determination of the appropriate discount rate is still controversial in the literature. In practice, a 3 percent rate is recommended for equivalency analysis in the US (NOAA, 1999).

$$\frac{\partial \mathcal{L}}{\partial dq_2} = -\frac{\partial C}{\partial dq_2} + \lambda_1 \frac{\partial d\mathcal{W}}{\partial dq_2} + \lambda_2 = 0$$

$$\frac{\partial \mathcal{L}}{\partial \lambda_1} = d\mathcal{W} = 0; \qquad \frac{\partial \mathcal{L}}{\partial \lambda_2} = dq_2 + dq_1 \sigma \ge 0; \qquad \frac{\partial \mathcal{L}}{\partial \lambda_3} = MC \ge 0$$

Four regimes can be distinguished from this program, that determine the pattern of the compensation:

• Regime 1: (monetary compensation  $[\mathcal{R}_1]$ ):  $\lambda_2 > 0$ ;  $\lambda_3 = 0 \Rightarrow dq_2 = -dq_1\sigma$ ; MC > 0. In this case both compensations are implemented but the level of the environmental compensation is defined as the minimal level by the EA constraint. We call this case "monetary compensation". Without the EA constraint, the environmental compensation would be between 0 and  $-dq_1\sigma$ . This case leads to the relation

$$\left[\frac{\partial d\mathcal{W}}{\partial MC} / \frac{\partial d\mathcal{W}}{\partial dq_2}\right] > \left[\frac{\partial C}{\partial MC} / \frac{\partial C}{\partial dq_2}\right] \tag{9}$$

One unit spent on monetary compensation generates more welfare than one unit spent on environmental compensation. Then the decision-maker should favor monetary compensation in order to compensate at the minimal cost.

• Regime 2: (mixed compensation  $[\mathcal{R}_2]$ ):  $\lambda_2 = \lambda_3 = 0 \Longrightarrow dq_2 > -dq_1\sigma; MC > 0$ . There exists a couple of compensations  $(MC^*, dq_2^*)$  such that:

$$\left[\frac{\partial d\mathcal{W}}{\partial MC} / \frac{\partial d\mathcal{W}}{\partial dq_2}\right] = \left[\frac{\partial C}{\partial MC} / \frac{\partial C}{\partial dq_2}\right] \tag{10}$$

The ratio of the marginal differences in utility equals the ratio of the marginal costs. In other words, there exists a couple  $(MC^*, dq_2^*)$  such that the welfare gain from an additional unit of MC or  $dq_2$  per fund spent is the same due to the trade-off mechanism resulting from constraints (2) and (6).

• Regime 3: (environmental compensation  $[\mathcal{R}_3]$ ):  $\lambda_2 = 0; \lambda_3 > 0 => dq_2 > -dq_1\sigma; MC =$ 0, which implies

$$\left[\frac{\partial d\mathcal{W}}{\partial MC} / \frac{\partial d\mathcal{W}}{\partial dq_2}\right] < \left[\frac{\partial C}{\partial MC} / \frac{\partial C}{\partial dq_2}\right] \tag{11}$$

<sup>191</sup> This is the opposite case to Regime 1. The decision-maker should promote environ-<sup>192</sup> mental compensation. • Regime 4: (minimal compensation  $[\mathcal{R}_4]$ )  $\lambda_2 > 0; \lambda_3 > 0 => dq_2 = -dq_1\sigma; MC = 0.$ This regime does not fulfill constraint (6). The EA constraint applies and overcompensates the loss of the social welfare.

Three remarks can be made here concerning the choice between regimes 1, 2 and 3. First, 196 assuming that the marginal cost of the monetary compensation is equal to the number of 197 victims  $\left(\frac{\partial C}{\partial MC} = n\right)$  and that the marginal cost of environmental compensation does not de-198 pend on n, the frontiers between the three regimes depend on the number of victims (n). It is 199 particularly clear when agents are perfectly homogeneous which imply identical willingnesses 200 to accept  $(WTA_i^W = WTA^W \quad \forall i \text{ and } WTA_i^q = WTA^q \quad \forall i)$ . Then  $\frac{\partial dW/\partial MC}{\partial dW/\partial dq_2} = \frac{WTA^q}{WTA^W}$ 201 and  $\frac{\partial C/\partial MC}{\partial C/\partial dq_2} = \frac{n}{\partial C/\partial dq_2}$ . Obviously, Regime 1 applies to a small number of victims whereas 202 Regime 3 applies to a large one. A higher damage directly increases the EA constraint and 203 consequently shifts the limits of the regimes to a higher n. The introduction of a degree of 204 heterogeneity does not change the qualitative results.<sup>7</sup> 205

Second, the choice between regime 1, 2 or 3 crucially depends on the magnitude of the environmental impact  $(-dq_1)$  since it affects the EA constraint together with the willingnesses to accept  $(WTA_i^W \text{ and } WTA_i^q)$ .

Third, when the EA constraint no longer exists, regimes 1 and 4 disappear and only regimes 2 and 3 remain.

#### 211 2.2 Cost and welfare analysis

Even if the compensation mechanism leaves the aggregate welfare unchanged when agents are heterogeneous, it does not necessarily imply that individual welfare remains unchanged as well. Under each regime, we can determine which agent is inclined to lose or win according to their willingness to accept together with equations (2) and (6).

Compensation implies a loss (no change, gain) for the agent whose willingness to accept
 satisfies the following conditions:

• For Regime 1: 
$$WTA_i^W > (=, <) \frac{MC}{1 - \frac{\sigma}{WTA_i^q}}$$

<sup>&</sup>lt;sup>7</sup>For instance, when heterogeneity between agents such that  $WTA_i^q = WTA^q \;\forall i$  and  $\frac{\partial v_i}{\partial q_2} = \frac{\partial v_j}{\partial q_2} \;\forall i, j$  is introduced, we have  $\frac{\partial dW/\partial MC}{\partial dW/\partial dq_2} = \frac{1}{n} \sum \frac{WTA^q}{WTA_i^W}$ . The choice between regimes is still determined by threshold levels of n.

• For Regime 2: 
$$WTA_i^W > (=, <) \frac{MC}{1 + \frac{1}{WTA_i^q}(-dq_2)}$$

• For Regime 3: 
$$WTA_i^q > (=, <) dq_2$$

Let us consider the case where agents have identical  $WTA_i^q$ . In Regime 3, the compen-221 sation is fully granted in environmental units and leaves each individual welfare unchanged. 222 When the compensation includes a uniform monetary component ( $\mathcal{R}_1$  and  $\mathcal{R}_2$ ), compensa-223 tion results in losers and winners. If individuals are only differentiated by their income, then 224 a rich agent loses and a poor agent wins. If they are only differentiated by their preferences 225 for the environmental good, we can intuitively assume that  $WTA^W_i$  increases with the pref-226 erence for the environmental good. An agent who values more (less) the environmental good 227 loses (wins) from compensation. When  $WTA_i^q$  differs between agents, Regime 3 implies a 228 gain (loss) in individual welfare for agents with a high (low)  $WTA_i^q$ . In regimes 1 and 2, 229 agents characterized by a high (low) willingness to accept incur a loss (gain) in welfare. 230

Let us now compare the costs associated to the different regimes. We denote by  $CS_{\mathcal{R}_i}^*$ with i = 1, 2, 3 the cost associated with the compensation scheme under  $\mathcal{R}_1, \mathcal{R}_2$  and  $\mathcal{R}_3$ . We also denote by  $CS_0$  the scheme that combines monetary and environmental compensation without the EA constraint. Finally, we introduce two other compensation schemes that could be referred as benchmark cases: Full environmental compensation ( $CS_{Fenv}$ ) and Full monetary compensation ( $CS_{Fmon}$ ). They are characterized as follows:

$$CS_{Fenv}: dq_2 > 0 \quad \text{and} \quad MC = 0 \quad \forall n$$

$$CS_{Fmon}: MC > 0 \quad \text{and} \quad dq_2 = 0 \quad \forall n$$

239 Note that  $CS_{Fenv}$  is fixed and do not vary with n.

Due to the characteristics of the cost function and the characterization of each compensation scheme, we can clearly deduce the following relationships:

• 
$$CS_{Fenv} > CS_{\mathcal{R}_i} \ge CS_0$$
 for  $i = 1, 2$  and the values of  $n$  corresponding to regimes 1  
and 2

• 
$$CS_{Fenv} = CS^*_{\mathcal{R}_3} = CS_0 < CS_{Fmon}$$
 for the values of *n* corresponding to Regime 3.

•  $CS_{Fmon} < CS^*_{\mathcal{R}_1}$  for sufficiently low values of n in Regime 1.

•  $CS_{Fmon} > CS_{\mathcal{R}_2}^*$ •  $CS_{Fenv} > CS_{\mathcal{R}_2}^*$  for the values of *n* corresponding to Regime 2.

From a cost minimization perspective, we deduce that for low values of n the compensation scheme described by Regime 1 is not the least costly possible option since the EA constraint imposes an additional cost. Without this constraint, there would exist two better options: Full monetary compensation and mixed compensations without the EA constraint.  $CS_{\mathcal{R}_2}^*$  is the least costly option jointly with  $CS_0$  for the values of n corresponding to Regime 2 and with  $CS_0$  and  $CS_{Fenv}$  for the values of n corresponding to Regime 3.

<sup>253</sup> When regime 4 applies (no monetary compensation and a minimal environmental com-<sup>254</sup> pensation driven by the EA constraint), the change in the aggregate welfare is positive. In <sup>255</sup> this particular case, the compensation cost is higher than the one which would leave the <sup>256</sup> aggregate welfare unchanged. As a result, the cost associated with this regime ( $CS_{EA}$ ) is <sup>257</sup> constant and higher than the cost associated with the other schemes except for the pure <sup>258</sup> monetary compensation associated with a large number of victims.

### 259 3 Application

246

We now specify both the cost and the utility functions. We assume a lifetime log linear utility function of the form

$$U_i = \alpha_i \ln X_{1i} + (1 - \alpha_i) \ln q_1 + \delta \alpha_i \ln X_{2i} + \delta (1 - \alpha_i) \ln q_2$$

where  $\alpha_i$  is the agent *i*'s preference for the private good.<sup>8</sup>

The arbitrage in private consumption between period 1 and 2 gives the relation between both private consumptions  $\frac{X_{2i}}{X_{1i}} = \delta_i (1+r)$  that combined with the intertemporal budget constraint gives the demand for private goods. The indirect utility writes

$$V_{i} = \alpha_{i} \ln\left(\frac{W_{i}}{(1+\delta)(1+r)}\right) + (1-\alpha_{i}) \ln q_{1} + \delta\alpha_{i} \ln\left(\frac{\delta}{(1+\delta)}W_{i}\right) + \delta(1-\alpha_{i}) \ln q_{2} \quad (12)$$

and the willingnesses to accept given by (3) and (4) are:

$$WTA_i^W = \frac{(1-\alpha_i)W_i}{q_1\alpha_i(1+\delta)} \tag{13}$$

<sup>&</sup>lt;sup>8</sup>Following Leroux (1987), this specification allows the environmental good to be a normal good and the properties of the willingness to accept with respect to the income apply.

265

$$WTA_i^q = \frac{1}{\delta} \frac{q_2}{q_1} = WTA^q \quad \forall i \tag{14}$$

The willingness to accept a monetary compensation is decreasing with the income and the preference for the public good while the willingness to accept an environmental compensation is identical for each agent whatever the nature of heterogeneity.

Finally, we assume that the cost function for compensation is given by:

$$C(dq_2, MC) = nMC + \mathbb{1}_{\{MC>0\}} CF_{MC} + a(dq_2)^b$$
(15)

The cost function is decomposed into three parts: a lump sum part (nMC) which char-270 acterizes the monetary compensation granted uniformly to all agents, a fixed cost  $(CF_{MC})$ 271 associated to the implementation of a monetary compensation and a cost proportional to the 272 ecological restoration which depends on the type of the good that should be restored (b > 0)273 can be either  $\geq 1$  or < 1).<sup>9</sup> The greater *a* and *b*, the higher the weight of environmental 274 compensation in the whole cost. The fixed cost component  $(CF_{MC})$  may characterize the 275 cost of conducting a study which uses the monetary valuation methodology. This cost can 276 significantly vary according to how the survey was conducted (mail, telephone or in-person 277 surveys). When the monetary compensation is not chosen, the fixed cost associated to the 278 monetary compensation disappears and only the cost associated to the ecological compen-279 sation remains in the cost function. Since the cost function is not continuous at MC = 0, 280 the comparison of costs under each scenario determines the best compensation scheme. It 281 is straightforward that the program is quasiconvex in MC whereas it is quasiconvex in  $dq_2$ 282 for  $b \ge 1$ . Due to the form of the cost function and the objective to limit the cost of com-283 pensation while maintaining the level of the social welfare, it is intuitive that a monetary 284 compensation should be implemented when faced with a small number of victims and an 285 environmental compensation should be implemented when the number of victims is large. 286 Indeed, while the marginal cost of monetary compensation is equal to n, the marginal cost 287

<sup>&</sup>lt;sup>9</sup>On the one hand, the marginal cost of providing environmental goods is decreasing for a levee that could be moved back to create a tidal marsh (b < 1). It may have significant environmental benefits without substantially raising the cost of compensation. On the other hand, when lands are being purchased and managed for conservation, the marginal cost of environmental compensation is likely to be increasing (b > 1).

of environmental compensation is increasing with  $dq_2$  and does not depend on the number of victims.

### <sup>290</sup> 3.1 Heterogeneity in the preference for goods

We assume that agents are only differentiated by their preference for goods,  $\alpha_i$ . The aggregate welfare function writes:

$$\mathcal{W} = \mathcal{W} \big[ v_1(W, q_1, q_2), \dots, v_n(W, q_1, q_2) \big]$$

Solving the program described by Equations (5) to (8) gives the following values for MCand  $dq_2$  in the different regimes (see Appendix A.):

• Regime 1: 
$$dq_2 = -dq_1\sigma$$
 and  $MC = -dq_1W\frac{(1-\overline{\alpha})}{\overline{\alpha}(1+\delta)}\left(\frac{1}{q_1} - \frac{\delta}{q_2}\sigma\right)$ 

• Regime 2: 
$$dq_2 = \left(\frac{(1-\overline{\alpha})nW\delta}{\overline{\alpha}(1+\delta)q_2ab}\right)^{\frac{1}{b-1}}$$
 and  $MC = \frac{(1-\overline{\alpha})W\left(\frac{-dq_1}{q_1}\right)}{(1+\delta)\overline{\alpha}} - \left(\frac{\delta(1-\overline{\alpha})W}{q_2(1+\delta)\overline{\alpha}}\right)^{\frac{b}{b-1}}\left(\frac{n}{ab}\right)^{\frac{1}{b-1}}$ 

• Regime 3: 
$$dq_2 = -\frac{q_2}{q_1} \frac{1}{\delta} dq_1$$
 and  $MC = 0$ 

• Regime 4: 
$$dq_2 = -dq_1\sigma$$
 and  $MC = 0$ 

<sup>297</sup> where  $\overline{\alpha} = \frac{1}{n} \sum \alpha_i$  is the mean preference for the private good.

Given the cost function and the relation between both compensations, we are able to distinguish two different cases according to the value of  $b: b \ge 1$  or b < 1.

**Proposition 1** For  $b \ge 1$  the optimal compensation scheme is of the following form:

301 1. When 
$$\sigma < \frac{q_2}{q_1} \frac{1}{\delta}$$

(a) if 
$$CF_{MC} \ge \widehat{CF}$$
, Regime 1 applies for  $n \le \underline{\widehat{n}}$  and Regime 3 applies for  $n \ge \underline{\widehat{n}}$ 

303 (b) if 
$$CF_{MC} < \widehat{CF}$$
, Regime 1 applies for  $n \le \underline{n}$ , Regime 2 applies for  $\underline{n} < n < \widehat{\overline{n}}$  and  
304 Regime 3 applies for  $n \ge \widehat{\overline{n}}$ 

305 2. When 
$$\sigma \geq \frac{q_2}{q_1} \frac{1}{\delta}$$
, Regime 4 applies  $\forall n$ 

306 with

307

$$\widehat{CF} = a \left(-dq_1\right)^b \left( \left(\frac{q_2}{q_1}\frac{1}{\delta}\right)^b + (b-1) \sigma^b - \frac{q_2}{q_1}\frac{1}{\delta}b\sigma^{b-1} \right)$$

308

$$309 \qquad \underline{\widehat{n}} = \frac{a(-dq_1)^b \left( \left(\frac{q_2}{q_1} \frac{1}{\delta}\right)^o - \sigma^b \right) - CF_{MC}}{\left( -dq_1 \frac{(1-\overline{\alpha})W}{\overline{\alpha}(1+\delta)} \right) \left(\frac{1}{q_1} - \frac{\delta}{q_2}\sigma \right)}; \qquad \underline{n} = ab \frac{(1+\delta)\overline{\alpha}}{(1-\overline{\alpha})W} \frac{q_2(-\sigma dq_1)^{b-1}}{\delta}$$

310

and 
$$\widehat{\overline{n}}$$
 is the solution of the equation  $F(n) = 0$  with  

$$F(n) = n \frac{(1-\overline{\alpha})\left(-\frac{dq_1}{q_1}\right)W}{(1+\delta)\overline{\alpha}} - n^{\frac{b}{b-1}}a(b-1)\left(\frac{(1-\overline{\alpha})W\delta}{\overline{\alpha}(1+\delta)q_2ab}\right)^{\frac{b}{b-1}} + CF_{MC} - a\left(\frac{q_2}{q_1}\frac{1}{\delta}(-dq_1)\right)^{b}$$

313 **Proof.** See Appendix B. ■

Regime 4 crucially depends on the discount parameter ( $\sigma$ ) in the EA constraint. Especially, if we consider that  $\delta = \frac{1}{\sigma}$  then this regime applies as soon as  $q_2 < q_1$  which seems to be consistent in case of a damage in period 1.<sup>10</sup>

The three other regimes occur when the discount parameter is relatively high compared to the marginal rate of substitution between the environmental good in period 1 and 2  $\left(\frac{q_2}{q_1}\frac{1}{\delta} > \sigma\right)$ .

Proposition 1 highlights the role of the fixed cost in the choice of the regime and gives 320 the threshold values of n which determine the switch between one regime to another one. 321 Figure 1 illustrates Case 1 of Proposition  $1.^{11}$  Under Case 1.b., the value of <u>n</u> increases 322 with  $\overline{\alpha}$ ,  $(-dq_1)$ , a and b, and decreases with W and  $\delta$ . An agent who values more the future 323 expects a lower level of compensation so that the switch from Regime 1 to Regime 2 occurs 324 for a lower n. Conversely a lower weight for the environmental good in the utility (high  $\overline{\alpha}$ ) 325 implies a lower need for compensation and the limit between both regimes is shifted to a 326 higher level of n. The interval  $(\underline{n}, \hat{\overline{n}})$  on which Regime 2 applies is the largest for  $CF_{MC} = 0$ 327 and decreases with  $CF_{MC}$ . The discontinuity of the levels of  $dq_2$  and MC between regimes 328 2 and 3 is due to the fixed costs in the cost function. Under Case 1.a., the fixed costs are 329 too high  $(CF_{MC} > \widehat{CF})$  and Regime 2 never applies since it is always too costly compared 330 to Regime 3.  $\widehat{CF}$  is increasing with a and b whereas it is not affected either by  $\overline{\alpha}$  or W. 331

<sup>&</sup>lt;sup>10</sup>This situation corresponds to the case where the discount rate (here  $(\sigma - 1)$ ) equals the time preference rate  $((1 - \delta)/\delta)$ .

<sup>&</sup>lt;sup>11</sup>The following parameter set was used for numerical simulations: ( $W = 372000, \overline{\alpha} = 0.8, \delta = 0.67, q_1 = 10000, q_2 = 10000, dq_1 = -200, a = 300, b = 1.75, \sigma = 1.34$ )



In addition, Regime 1 is reduced  $(\underline{\hat{n}} < \underline{n})$  because it is very costly to implement a monetary compensation.

(b)  $CF_{MC} < \widehat{CF}$ 

Figure 1: Optimal Compensation Scheme as a function of the population size

For Regime 2, the impact of the environmental damage  $(-dq_1)$  on the monetary compensation is obviously positive while the positive effect of  $(-dq_1)$  on  $dq_2$  is offset by the trade-off effect between MC and  $dq_2$  due to the quasi linearity of the cost function.

The impact of wealth on compensation can be clearly explained by equation (10) which 337 can be rewritten here as  $\frac{\overline{WTA}^q}{\overline{WTA}^W} = \frac{n}{ab(dq_2)^{b-1}}$  where  $\overline{WTA}$  represents the average willingness to 338 accept. A rise in W diminishes the ratio of the average willingness to accept so that the envi-339 ronmental compensation becomes more cost efficient. It tends to increase the environmental 340 compensation whereas the impact on monetary compensation depends on the willingness to 341 accept effect  $(\overline{WTA}^W)$  relatively to the trade-off effect between both compensations. The 342 willingness to accept effect diminishes with n so that the monetary compensation decreases 343 with an increase of the wealth for a relatively large number of victims.<sup>12</sup> The impact of the 344 mean preference for the private good ( $\overline{\alpha}$ ) operates through the same channels. A raise in  $\overline{\alpha}$ 345 increases the environmental compensation and decreases the monetary compensation for a 346 relatively large number of victims.<sup>13</sup> 347

The effect of the time preference is clear: the more the second period is valued in the utility, the higher is the level of required environmental compensation. The impact of  $\delta$  on MC is also unambiguously negative through both the willingness to accept effect and the trade-off effect.

Figure 2 stresses the case without any EA constraint. As stipulated in the general case, regimes 1 and 4 disappear and only regimes 2 and 3 remain. Under Regime 2, the compensation scheme leads to an increasing level of  $dq_2$  and a decreasing level of MC. Under both regimes,  $dq_2 > 0$  whatever the value of n. Nevertheless, the level of environmental compensation is low for small values of n.

357

When b < 1, the cost function is concave with respect to  $dq_2$  which implies that the result is a corner solution of the problem of cost minimization.

**Proposition 2** For b < 1, the optimal compensation scheme is the following

1. If 
$$\sigma < \frac{q_2}{q_1} \frac{1}{\delta}$$
 Regime 1 applies for  $n \leq \hat{n}$  and Regime 3 applies for  $n \geq \hat{n}$ 

362 2. If  $\sigma \geq \frac{q_2}{q_1} \frac{1}{\delta}$  Regime 4 applies  $\forall n$ 

 $\frac{12}{\partial W} \frac{\partial MC}{\partial W} < 0 \iff n > \overline{n} \left(\frac{b-1}{b}\right)^{b-1}$  where the value of  $\overline{n}$  is given in Appendix B. <sup>13</sup>The threshold level is again  $\overline{n} \left(\frac{b-1}{b}\right)^{b-1}$ 



Figure 2: Compensation scheme without EA constraint  $(CS_0)$ 

363 
$$with \ \widehat{n} = \frac{a(-dq_1)^{b-1} \left( \left(\frac{q_2}{q_1} \frac{1}{\delta}\right)^b - \sigma^b \right) - CF_{MC}}{W \frac{(1-\overline{\alpha})}{\overline{\alpha}(1+\delta)} \frac{\delta}{q_2} \left(\frac{q_2}{q_1} \frac{1}{\delta} - \sigma \right)}$$

364 **Proof.** See Appendix C. ■

With b < 1 the limit between regimes 1 and 3 is given by  $\hat{n}$ . As previously explained, a higher (resp. lower) level of n goes in favor of the use of environmental (resp. monetary) compensation. Contrary to the case with b > 1, there is no longer an optimal level of mixed compensation and regime 1 switches directly to Regime 3 with the increase in n since only corner solutions enable to minimize the cost. Since condition (6) is not fulfilled, the trade-off mechanism does not work anymore and Regime 2 disappears.

Turning to the cost and welfare analysis, first recall that for a slightly high discount parameter, the compensation scheme reduces to Regime 4 (no monetary compensation and a minimal environmental compensation driven by the EA constraint whatever the level of n). The change of the aggregate welfare is positive as well as every individual welfare variation.<sup>14</sup> The agent that values the environmental good the most (lowest  $\alpha_i$ ) gains the most.

Figure 3 depicts the costs associated with the different compensation schemes  $(CS_0, CS_{Fenv}, CS_{Fmon})$  and with  $CS^*_{\mathcal{R}_i}$  with i = 1, 2 and 3) for the case b > 1 and  $\sigma < \frac{q_2}{q_1} \frac{1}{\delta}$ .<sup>15</sup>

$${}^{14}dV_i = (1 - \alpha_i)dq_1 \left[ -\frac{1}{q_1} + \frac{\delta}{q_2}\sigma \right] > 0 \ \forall i \text{ under Regime 4.}$$

$${}^{15}CS_0 \text{ is decomposed in two parts:}$$

$$\bullet \ dq_2 = \left(\frac{(1 - \overline{\alpha})nW\delta}{\overline{\alpha}(1 + \delta)q_2ab}\right)^{\frac{1}{b-1}} \text{ and } MC = \frac{(1 - \overline{\alpha})W\left(\frac{-dq_1}{q_1}\right)}{(1 + \delta)\overline{\alpha}} - \left(\frac{\delta(1 - \overline{\alpha})W}{q_2(1 + \delta)\overline{\alpha}}\right)^{\frac{b}{b-1}} \left(\frac{n}{ab}\right)^{\frac{1}{b-1}} n < \widehat{\overline{n}} \ (Regime \ 2)$$



Figure 3: Costs associated with the four compensation schemes when  $\sigma < \frac{q_2}{q_1} \frac{1}{\delta}$ 

We can clearly observe the ranking of costs described in the general case. This cost 378 analysis must be put in perspective with the welfare analysis derived from the minimization 379 program. Clearly it results in losers and winners in regimes 1 and 2. Since  $WTA_i^q$  is identical 380 for each gain, the individual welfare change is determined by  $WTA_i^W$  which decreases with  $\alpha_i$ . 381 Individuals with  $\alpha_i = \overline{\alpha}$  do not incur any individual welfare variations whereas individuals 382 with  $\alpha_i < \overline{\alpha}$  incur a welfare loss decreasing with  $\alpha_i$  and n (Figure 4.a) and individuals with 383 a  $\alpha_i > \overline{\alpha}$  benefit from a welfare gain. This gain increases with  $\alpha_i$  and decreases with n 384 (Figure 4.b). Moreover inequities between losers and gainers are reduced as the share of 385 the environmental compensation grows. Under Regime 3, each individual welfare remains 386 unchanged. The compensation granted to all individuals corresponds to a pure intertemporal 387 compensation with a good similar to the damaged one. 388

Both cost and welfare analyses highlight that regime 1 is worth in terms of cost compared to a compensation scheme without EA constraint  $(CS_0)$  but better in terms of equity. As suggested by figures 4.a and 4.b, when the EA constraint applies, it limits the gains for the winners but also the losses for the lossers. In the trade-off between efficiency and equity, the

• MC = 0 and  $dq_2 = -\frac{q_2}{q_1} \frac{1}{\delta} dq_1$  iff  $n > \widehat{\overline{n}}$  (Regime 3)

 $CS_{Fenv}: \ dq_2 = -\frac{q_2}{q_1} \frac{1}{\delta} dq_1 \text{ and } MC = 0 \ \forall \ n$  $CS_{Fmon}: \ MC = W \frac{(1-\overline{\alpha})}{\overline{\alpha}(1+\delta)} \left(\frac{-dq_1}{q_1}\right) \text{ and } dq_2 = 0 \ \forall \ n$ 



Figure 4: Individual welfare gain/loss for two different levels of  $\alpha_i$  when  $\sigma < \frac{q_2}{q_1} \frac{1}{\delta}$ 

EA constraint diminishes the cost efficiency of the compensation but also lowers inequity between agents. In that context, while the primary justification of the EA constraint is based on environmental criteria, it may also be supported for equity purposes. Figures 4.a and 4.b also show that the monetary compensation  $(CS_{Fmon})$  is the worse in terms of equity compared to the other compensation schemes.

Finally, under Regime 3, every individual welfare loss from the damage is offset by the environmental compensation  $(WTA_i^q = WTA^q \quad \forall i)$ . From a welfare perspective, a Full environmental compensation is the most appropriate solution since there is no welfare loss at both aggregate and individual levels. Nevertheless, Figure 3 shows that for a low *n* the cost of the Full environmental compensation is definitely higher than the cost associated with other compensation schemes.

When agents highly weight the gains associated to the future environmental good respectively to the gains associated to the present environmental good (high  $\sigma$ ), Regime 4 applies. This case is depicted in Figure 5.<sup>16</sup>

<sup>407</sup> Under Regime 4, whatever the level of  $\alpha_i$ , agents gain from compensation (except for <sup>408</sup>  $\alpha_i = 1$ ). In addition, the agents who value more the environmental goods gain more, as <sup>409</sup> shown in Figure 6.<sup>17</sup>

<sup>&</sup>lt;sup>16</sup>For the numerical simulation the new value of  $\sigma$  is 1.62. <sup>17</sup> $\frac{\partial dV_i}{\partial \alpha_i} = dq_1 \left( -\frac{1}{q_1} + \frac{1}{q_2} \frac{\sigma}{\delta} \right) < 0$  since  $\sigma > \frac{q_2}{q_1} \frac{1}{\delta}$ 



Figure 5: Costs associated with the alternative compensation schemes when  $\sigma > \frac{q_2}{q_1} \frac{1}{\delta}$ 



Figure 6: Individual welfare gain/loss for two different levels of  $\alpha_i$  when  $\sigma > \frac{q_2}{q_1} \frac{1}{\delta}$ 

#### 410 3.2 Heterogeneity in wealth

In this section, we assume that agents are differentiated according to their wealth,  $W_i$ . The aggregate welfare function writes:

$$\mathcal{W} = \mathcal{W}[v(W_1, q_1, q_2), \dots, v(W_n, q_1, q_2)]$$

<sup>411</sup> Solving the program described by Equations (5) to (8) leaves regimes 3 and 4 unchanged <sup>412</sup> while the values for MC and  $dq_2$  in regimes 1 and 2 are:

• Regime 1: 
$$dq_2 = -dq_1\sigma$$
 and  $MC = (-dq_1)\frac{(1-\alpha)}{\alpha(1+\delta)}\frac{\overline{W}}{I_W}\left(\frac{1}{q_1} - \frac{\delta}{q_2}\sigma\right)$ 

• Regime 2: 
$$dq_2 = \left[\frac{n(1-\alpha)\delta}{ab\alpha(1+\delta)q_2}\frac{\overline{W}}{I_W}\right]^{\frac{1}{b-1}}$$
 and  $MC = \frac{(1-\alpha)}{\alpha(1+\delta)}\frac{\overline{W}}{I_W}\frac{-dq_1}{q_1} - \left(\frac{(1-\alpha)}{\alpha(1+\delta)}\frac{\overline{W}}{I_W}\frac{\delta}{q_2}\right)^{\frac{b}{b-1}}\left[\frac{n}{ab}\right]^{\frac{1}{b-1}}$ 

where  $\frac{1}{n} \sum_{i=1}^{n} \frac{\overline{W}}{W_i} = I_W \ge 1$  is a measure of the average wealth inequality in the society. An increase in  $I_W$  implies a greater wealth inequality in the society ( $I_W = 1$  means no inequality).<sup>18</sup> Similarly to the study of heterogeneous preferences, we distinguish two different cases according to the values of b with respect to 1.

#### **Proposition 3** For $b \ge 1$ the optimal compensation scheme is of the following form:

- 42d. When  $\sigma < \frac{q_2}{q_1} \frac{1}{\delta}$
- 421 (a) if  $CF_{MC} \ge \widehat{CF}$ , Regime 1 applies for  $n \le \underline{\widehat{n}}$  and Regime 3 applies for  $n \ge \underline{\widehat{n}}$
- (b) if  $CF_{MC} < \widehat{CF}$ , Regime 1 applies for  $n \leq \underline{\underline{n}}$ , Regime 2 applies for  $\underline{\underline{n}} < n < \widehat{\overline{\overline{n}}}$  and Regime 3 applies for  $n \geq \widehat{\overline{n}}$
- **42***R*. When  $\sigma \geq \frac{q_2}{q_1} \frac{1}{\delta}$ , Regime 4 applies  $\forall n$

$$425 \qquad \text{with} \\ 426 \qquad \underline{\widehat{n}} = \frac{a(-dq_1)^b \left(\left(\frac{q_2}{q_1}\frac{1}{\delta}\right)^b - \sigma^b\right) - CF_{MC}}{\left(-dq_1\frac{(1-\alpha)}{\alpha(1+\delta)}\frac{\overline{W}}{I_W}\right) \left(\frac{1}{q_1} - \frac{\delta}{q_2}\sigma\right)}; \ \underline{\underline{n}} = ab\frac{(1+\delta)\alpha}{(1-\alpha)}\frac{I_W}{W}\frac{q_2(-\sigma dq_1)^{b-1}}{\delta}$$

427

428 and 
$$\overline{n}$$
 is the solution of the equation  $G(n) = 0$  with  
429  $G(n) = n \frac{(1-\alpha)\left(-\frac{dq_1}{q_1}\right)\overline{W}}{(1+\delta)\alpha} - n^{\frac{b}{b-1}}a(b-1)\left(\frac{(1-\alpha)\overline{W}}{\alpha(1+\delta)q_2ab}\right)^{\frac{b}{b-1}} + CF_{MC} - a\left(\frac{q_2}{q_1}\frac{1}{\delta}\left(-dq_1\right)\right)^{b}$ 

430 **Proof.** See Appendix D. ■

 $\widehat{}$ 

The comments about each regime are quite similar to those for heterogeneous preferences. Here we concentrate on the distinctions between both cases. The values of MC and  $dq_2$  show that the heterogeneity in wealth introduces the expression  $\overline{W}/I_W$  instead of W with no heterogeneity. This expression highlights two different elements in the wealth heterogeneity:

<sup>&</sup>lt;sup>18</sup>When considering the special case where  $dq_2 = 0$ , in analogy with Medin et al. (2001), *MC* corresponds to the per person 'benefit' when marginal utility of the environmental good is assumed to be identical. It is defined by  $MC = \frac{n}{\sum_{n=1}^{n} \left(\frac{\partial v}{\partial W_i} / \frac{\partial v}{\partial q_1}\right)} (-dq_1)$ . If marginal utility of income is assumed to be identical (i.e.  $I_W = 1$  in our case), then we have  $MC = \frac{1}{n} \sum_{n=1}^{n} \left(\frac{\partial v}{\partial q_1} / \frac{\partial v}{\partial W_i}\right) (-dq_1) = \frac{1}{n} \sum_{n=1}^{n} WTA_i^W$ .

the value of the average wealth (how rich the society is), and the distribution effect (howunequal the society is).

In Regime 2, the impact of  $\overline{W}$  can be compared to the impact of W in the previous case. The impact of  $I_W$  is of opposite sign. Due to the concavity of the indirect utility function in wealth, a more inequal society implies a lower average monetary willingness to accept. Then all the mechanisms that operate with  $\overline{W}$  still remain but go in the opposite side.



(a)  $W_i = 100000$  (winner) (b)  $W_i = 450000$  (loser)

Figure 7: Individual welfare gain/loss for two different levels of  $W_i$ 

As already mentioned, monetary compensation will be in favor of individuals that value money the most. As shown in Figure 7.a the poorest individuals  $(W_i < \overline{W}/I_W)$  are the winners.<sup>19</sup> Under Regime 4, every individual wins from the minimal environmental compensation. In addition, the gain from the environmental compensation is the same for each individual whatever his wealth. Indeed, heterogeneity only impacts the welfare through the monetary compensation which is here null.

**447** Proposition 4 For b < 1, the optimal compensation scheme is the following

44d. If  $\sigma < \frac{q_2}{q_1} \frac{1}{\delta}$  Regime 1 applies for  $n \leq \tilde{n}$  and Regime 3 applies for  $n \geq \tilde{n}$ 

442. If  $\sigma \geq \frac{q_2}{q_1} \frac{1}{\delta}$  Regime 4 applies  $\forall n$ 

so with 
$$\widetilde{n} = \frac{a(-dq_1)^{b-1} \left( \left(\frac{q_2}{q_1} \frac{1}{\delta}\right)^b - \sigma^b \right) - CF_{MC}}{\frac{\overline{W}}{T_W} \frac{(1-\alpha)}{\alpha(1+\delta)} \frac{\delta}{q_2} \left(\frac{q_2}{q_1} \frac{1}{\delta} - \sigma \right)}$$

<sup>&</sup>lt;sup>19</sup>The following parameter set was used for numerical simulation: ( $\overline{W} = 400000$ ,  $I_W = 1.5$ ,  $\overline{\alpha} = 0.8$ ,  $\delta = 0.67$ ,  $q_1 = 10000$ ,  $q_2 = 10000$ ,  $dq_1 = -200$ , a = 300, b = 1.75,  $\sigma = 1.34$ ).

**Proof.** Similar to Proposition 2 with the comparison of the cost under regimes 1 and 3 that yields:

$$\widetilde{C}_3 < \widetilde{C}_1 \iff n > \frac{\frac{\overline{W}}{I_W} a \left(-dq_1\right)^{b-1} \left(\left(\frac{q_2}{q_1}\frac{1}{\delta}\right)^b - \sigma\right) - CF_{MC}}{\frac{(1-\alpha)}{\alpha(1+\delta)}\frac{\delta}{q_2}\left(\frac{q_2}{q_1}\frac{1}{\delta} - \sigma\right)} = \widetilde{n} \quad \blacksquare$$

For b < 1, the level of n which separates both regimes 1 and 3, i.e.  $\tilde{n}$ , decreases with I<sub>W</sub>. Then heterogeneity in wealth goes in favor of an environmental compensation since the borders of this regime are extended.

### 454 4 Concluding remarks

While the European Directive 2004/35/EC precludes the use of monetary compensation in 455 response to an environmental damage, this article reintroduces the monetary compensation 456 as a potential compensating tool complementing an environmental compensation. We ex-457 plore which satisfactory compensation can be provided at a minimal cost under an ecological 458 constraint (here EA constraint). The results feature that the best way to provide compensa-459 tion for ecological damage at a minimal cost may be sensitive to several parameters: nature 460 of heterogeneity, number of victims, relative costs of monetary and environmental compen-461 sations. 462

More precisely, we show that when the population affected by the environmental damage 463 is small, without the equivalency constraint the environmental compensation will not be pro-464 vided since the cost of repair is to high. Although this constraint increases cost inefficiency, 465 it enables to diminish the inequity generated by the environmental damage on the hetero-466 geneous population. Although the main purpose of enforcing an ecological constraint is an 467 environmental one (i.e. "no net loss" principle) it also has welfare and cost implications. In 468 that sense, a key result of our paper is to find the optimal balance between equity and cost 469 efficiency. 470

However, to go further, some results of our paper may be linked to prevention issues.
For instance, we show that a poor population (low mean income) values more the monetary
compensation than a rich population and as a consequence, accepts a lower level of money

to compensate the damage it incurs. This mechanism extends the use of monetary compensation. Moreover, if this poor population is relatively small, the polluter will be induced not
to undertake any prevention measures to avoid potential environmental damage since the
cost incurred for compensation in case of damage will be small.

Moreover, as shown in this paper, whether the ecological constraint is included or not crucially modifies the optimal compensation scheme. Without such a constraint, a mixed compensation is desirable for a relatively small population of victims. Finally, as often mentioned in the literature devoted to the Equivalency Analysis, the choice of the value attributed to the discount rate is crucial for the determination of the optimal compensation. According to this value, the compensation can be either the one resulting from the Equivalent Analysis method or a more complex one depending on the number of victims.

Work still remains to be done to get a better understanding of all the implications of providing compensations for an environmental damage. In particular, a better consideration of natural resource dynamics as well as a deeper study of redistributive effects of the tradeoff between money and nature should be considered in the next step. Both time preference issues and discount rate issues would be relevant topics for further research in a dynamic perspective.

### <sup>491</sup> Acknowledgements

We warmly thank two anonymous referees for their comments and helpful suggestions. We also thank Vincent Martinet and Gilles Rotillon for their comments and advices on previous drafts of the paper. We are grateful to the audiences at 14<sup>th</sup> BIECON, ISEE conference 2012 and GREQAM seminar for helpful discussions.

# 496 Appendix

# <sup>497</sup> A. Values of $dq_2$ and MC for each regime

<sup>498</sup> The aggregate welfare function can be rewritten as

$$\mathcal{W} = \sum_{i=1}^{n} v_i(W, q_1, q_2)$$
  
=  $n\overline{\alpha} \ln\left(\frac{W}{(1+\delta)(1+r)}\right) + n(1-\overline{\alpha}) \ln q_1 + n\delta\overline{\alpha} \ln\left(\frac{\delta}{(1+\delta)}W\right) + n\delta(1-\overline{\alpha}) \ln q_2$ 

499 Condition (6) becomes

$$d\mathcal{W} = (1+\delta)\frac{n\overline{\alpha}}{W}MC + \frac{n(1-\overline{\alpha})}{q_1}dq_1 + n\delta\frac{(1-\overline{\alpha})}{q_2}dq_2 = 0$$
(16)

500 so that

$$MC = W \frac{(1-\overline{\alpha})}{\overline{\alpha}(1+\delta)} \left(\frac{-dq_1}{q_1} - \frac{\delta}{q_2} dq_2\right)$$
(17)

501 Or

$$dq_2 = \left(\frac{-dq_1}{q_1} - MC\frac{\overline{\alpha}(1+\delta)}{(1-\overline{\alpha})W}\right)\frac{q_2}{\delta}$$
(18)

Rewriting the cost function in  $dq_2$  according to (17) for MC > 0 gives

$$C(dq_2, MC) = nW \frac{(1-\overline{\alpha})}{\overline{\alpha}(1+\delta)} \left(\frac{-dq_1}{q_1} - \frac{\delta}{q_2} dq_2\right) + CF_{MC} + a (dq_2)^b$$

which is clearly quasi-convex in  $dq_2$  if and only if  $b \ge 1$ .

503 Minimizing this cost function gives

$$dq_2 = \left(\frac{(1-\overline{\alpha})nW\delta}{\overline{\alpha}(1+\delta)q_2ab}\right)^{\frac{1}{b-1}}$$
(19)

and condition (8) gives the value for MC

$$MC = \frac{(1-\overline{\alpha})W\left(\frac{-dq_1}{q_1}\right)}{(1+\delta)\overline{\alpha}} - \left(\frac{\delta(1-\overline{\alpha})W}{q_2(1+\delta)\overline{\alpha}}\right)^{\frac{b}{b-1}} \left(\frac{n}{ab}\right)^{\frac{1}{b-1}}$$
(20)

505 we can deduce

regime 1:  $dq_2 = -\sigma dq_1$  and MC is derived from (17)

- regime 2:  $dq_2$  and MC are given by (19) and (20)
- regime 3: MC = 0 and  $dq_2$  is derived from (18)
- regime 4: MC = 0 and  $dq_2 = -dq_1\sigma$

### 510 B. Proof of Proposition 1

<sup>511</sup> Under Regime 2, conditions (7) and (8) imply

$$dq_2 > -\sigma dq_1 \iff n > ab \frac{(1+\delta)\overline{\alpha}}{(1-\overline{\alpha})W} \frac{q_2 \left(-\sigma dq_1\right)^{b-1}}{\delta} = \underline{n}$$
$$MC > 0 \iff n < ab \left(\frac{(1+\delta)\overline{\alpha}}{(1-\overline{\alpha})W}\right) \left(\frac{q_2}{\delta}\right)^b \left(\frac{-dq_1}{q_1}\right)^{b-1} = \overline{n}$$

The interval on which Regime 2 may apply is reduced to  $n \in ]\underline{n}, \overline{n}[$ .

Both conditions will be fulfilled iff

$$\overline{n} > \underline{n} \Longleftrightarrow \sigma < \left(\frac{q_2}{q_1}\frac{1}{\delta}\right) \text{ for } b \ge 1$$

• If  $\sigma > \left(\frac{q_2}{q_1}\frac{1}{\delta}\right)$ , which implies  $\underline{n} > \overline{n}$ , none of the conditions (7) and (8) are fulfilled so that both compensations are implemented at their minimal level whatever the level of n, i.e. MC = 0 and  $dq_2 = -dq_1\sigma$  (Regime 4).

• If 
$$\sigma < \left(\frac{q_2}{q_1}\frac{1}{\delta}\right)$$
 we have  $\overline{n} > \underline{n}$ 

To check which regime (1, 2 or 3) is optimal to implement, we have to compare the costs associated with the different regimes. The optimal regime is the one which implies the lowest cost.

Under regime 1 the cost reduces to

$$C_1 = n\left(-dq_1\frac{(1-\overline{\alpha})W}{\overline{\alpha}(1+\delta)}\right)\left(\frac{1}{q_1} - \frac{\delta}{q_2}\sigma\right) + a\left(-dq_1\sigma\right)^b + CF_{MC}$$

under Regime 2 the cost becomes

$$C_2 = n \frac{\left(1 - \overline{\alpha}\right) \left(-\frac{dq_1}{q_1}\right) W}{\left(1 + \delta\right) \overline{\alpha}} + a \left(1 - b\right) \left(\frac{\left(1 - \overline{\alpha}\right) n W \delta}{\overline{\alpha} (1 + \delta) q_2 a b}\right)^{\frac{b}{b-1}} + C F_{MC}$$

and under Regime 3

$$C_3 = a \left(\frac{q_2}{q_1} \frac{1}{\delta} \left(-dq_1\right)\right)^b$$

Let us compare  $C_1$  to  $C_3$ 

$$C_1 < C_3 \iff n < \frac{a \left(-dq_1\right)^b \left(\left(\frac{q_2}{q_1}\frac{1}{\delta}\right)^b - \sigma^b\right) - CF_{MC}}{\left(-dq_1\frac{(1-\overline{\alpha})W}{\overline{\alpha}(1+\delta)}\right) \left(\frac{1}{q_1} - \frac{\delta}{q_2}\sigma\right)} = \underline{\widehat{n}}$$

with

$$\underline{\widehat{n}} > \underline{n} \iff CF_{MC} < a \left(-dq_1\right)^b \left( \left(\frac{q_2}{q_1} \frac{1}{\delta}\right)^b - (1-b) \sigma^b - \frac{q_2}{q_1} \frac{1}{\delta} b \sigma^{b-1} \right) = \widehat{CF}$$

Now, let us compare  $C_2$  to  $C_3$ 

$$C_2 < C_3 \iff n \frac{\left(1 - \overline{\alpha}\right) \left(-\frac{dq_1}{q_1}\right) W}{\left(1 + \delta\right) \overline{\alpha}} + n^{\frac{b}{b-1}} a \left(1 - b\right) \left(\frac{\left(1 - \overline{\alpha}\right) W \delta}{\overline{\alpha} (1 + \delta) q_2 a b}\right)^{\frac{b}{b-1}} + CF_{MC} < a \left(\frac{q_2}{q_1} \frac{1}{\delta} \left(-dq_1\right)\right)^{\frac{b}{b-1}} + CF_{MC} < b < \frac{dq_2}{q_1} \frac{1}{\delta} \left(-dq_1\right)^{\frac{b}{b-1}} + CF_{MC} + CF_{MC}$$

520 we define

$$F(n) = n \frac{\left(1 - \overline{\alpha}\right) \left(-\frac{dq_1}{q_1}\right) W}{\left(1 + \delta\right) \overline{\alpha}} - n^{\frac{b}{b-1}} a \left(b - 1\right) \left(\frac{\left(1 - \overline{\alpha}\right) W \delta}{\overline{\alpha} \left(1 + \delta\right) q_2 a b}\right)^{\frac{b}{b-1}} + CF_{MC} - a \left(\frac{q_2}{q_1} \frac{1}{\delta} \left(-dq_1\right)\right)^{b}}{F'(n)}$$

$$F'(n) = \frac{\left(1 - \overline{\alpha}\right) \left(-\frac{dq_1}{q_1}\right) W}{\left(1 + \delta\right) \overline{\alpha}} - n^{\frac{1}{b-1}} a b \left(\frac{\left(1 - \overline{\alpha}\right) W \delta}{\overline{\alpha} \left(1 + \delta\right) q_2 a b}\right)^{\frac{b}{b-1}} < 0$$

$$\iff n > a b \left(-\frac{dq_1}{q_1}\right)^{b-1} \left(\frac{q_2}{\delta}\right)^{b} \frac{\left(1 + \delta\right) \overline{\alpha}}{\left(1 - \overline{\alpha}\right) W} = \overline{n}$$

Then F(n) increases on  $[0, \overline{n}]$ 

$$F(\overline{n}) = CF_{MC} > 0$$

$$F(\underline{n}) = a \left(-dq_{1}\right)^{b} \left(b \frac{q_{2}\sigma^{b-1}}{q_{1}\delta} - \sigma^{b} \left(b-1\right) - \left(\frac{q_{2}}{q_{1}}\frac{1}{\delta}\right)^{b}\right) + CF_{MC} < 0$$

$$\iff CF_{MC} < a \left(-dq_{1}\right)^{b} \left(\sigma^{b} \left(b-1\right) + \left(\frac{q_{2}}{q_{1}}\frac{1}{\delta}\right)^{b} - b\sigma^{b-1}\frac{q_{2}}{q_{1}\delta}\right) = \widehat{CF}$$

Then if  $CF < \widehat{CF}$ , there exists a  $\widehat{\overline{n}} \in [\underline{n}, \overline{n}]$  such that  $F(\widehat{\overline{n}}) = 0$  ( $C_2 = C_3$ ) and if  $CF > \widehat{CF}$ we have  $C_2 > C_3 \forall n > \underline{n}$ .

### 525 C. Proof of Proposition 2

Rewriting the cost function in MC for MC > 0 according to (17) gives

$$C(dq_2, MC) = nMC + CF_{MC} + a\left(\left(\frac{-dq_1}{q_1} - MC\frac{\overline{\alpha}(1+\delta)}{(1-\overline{\alpha})W}\right)\frac{q_2}{\delta}\right)^b$$

Which is clearly concave in MC for b < 1. Minimizing the cost leads to MC = 0 (condition (8)). The value of  $dq_2$  is then derived from (18) which corresponds to Regime 3 if  $\sigma < \frac{q_2}{q_1\delta}$ and to Regime 4 otherwise.<sup>20</sup>

<sup>20</sup>Condition  $\sigma < \frac{q_2}{q_1\delta}$  ensures  $dq_2 > -dq_1\sigma$  for  $dq_2 = \frac{-dq_1}{q_1}\frac{q_2}{\delta}$ 

Rewriting the cost function in  $dq_2$  for MC > 0 according to (17) gives

$$C(dq_2, MC(dq_2)) = nW \frac{(1-\overline{\alpha})}{\overline{\alpha}(1+\delta)} \left(\frac{-dq_1}{q_1} - \frac{\delta}{q_2} dq_2\right) + a(dq_2)^b$$

which is clearly concave in  $dq_2$  for b < 1 so that the only solution which minimizes the cost is again a corner solution. According to condition (7) minimizing the cost requires  $dq_2 = -dq_1\sigma$ . The value of MC is derived from (17), which corresponds to Regime 1 if  $\sigma < \frac{q_2}{q_1\delta}$  and to Regime 4 otherwise.<sup>21</sup>

533 We now compare Regime 1 and Regime 3.

Under Regime 3, the cost reduces to

$$C_3(dq_2, MC) = a\left(\frac{-dq_1}{q_1}\frac{q_2}{\delta}\right)^b$$

whereas under Regime 1, the cost reduces to

$$C_{1}(dq_{2}, MC) = n(-dq_{1}) W \frac{(1-\overline{\alpha})}{\overline{\alpha}(1+\delta)} \left(\frac{1}{q_{1}} - \frac{\delta}{q_{2}}\sigma\right) + CF_{MC} + a(-\sigma dq_{1})^{b}$$
$$C_{3} < C_{1} \iff n > \frac{q_{2}\overline{\alpha}(1+\delta)a(-dq_{1})^{b-1}\left(\left(\frac{q_{2}}{q_{1}}\frac{1}{\delta}\right)^{b} - \sigma^{b}\right) - CF_{MC}}{W(1-\overline{\alpha})\delta\left(\frac{q_{2}}{q_{1}}\frac{1}{\delta} - \sigma\right)} = \widehat{n}$$

### <sup>534</sup> D. Proof of Proposition 3

Similarly to the Proof of Proposition 1, conditions (7) and (8) imply:

$$dq_2 > -dq_1 \sigma \iff n > \frac{\alpha}{(1-\alpha)} \frac{(1+\delta)}{\delta} q_2 a b \frac{I_W}{\overline{W}} \left(\sigma \left(-dq_1\right)\right)^{b-1} = \underline{\underline{n}}$$
$$MC > 0 \iff n < a b \left(\frac{(1+\delta)\alpha}{(1-\alpha)} \frac{I_W}{\overline{W}}\right) \left(\frac{q_2}{\delta}\right)^b \left(\frac{-dq_1}{q_1}\right)^{b-1} = \overline{\overline{n}}$$

both conditions can be fulfilled iff

$$\overline{\overline{n}} > \underline{\underline{n}} \Longleftrightarrow \frac{q_1}{q_2} < \frac{1}{\delta\sigma}$$

The comparison of costs gives

$$C_1 < C_3 \iff n < \frac{a \left(-dq_1\right)^b \left(\left(\frac{q_2}{q_1}\frac{1}{\delta}\right)^b - \sigma^b\right) - CF_{MC}}{\left(-dq_1\frac{(1-\alpha)\frac{W}{I_W}}{\alpha(1+\delta)}\right) \left(\frac{1}{q_1} - \frac{\delta}{q_2}\sigma\right)} = \underline{\widehat{n}}$$
<sup>21</sup>Condition  $\sigma < \frac{q_2}{q_1\delta}$  ensures  $MC > 0$  when  $MC = -dq_1W\frac{(1-\overline{\alpha})}{\overline{\alpha}(1+\delta)} \left(\frac{1}{q_1} - \frac{\delta}{q_2}\sigma\right)$ 

with

$$\underline{\widehat{n}} < \underline{\underline{n}} \Longleftrightarrow CF_{MC} > \widehat{CF}$$

and

$$C_2 < C_3 \Longleftrightarrow n \frac{\left(1-\alpha\right) \left(-\frac{dq_1}{q_1}\right) \frac{\overline{W}}{I_W}}{\left(1+\delta\right) \alpha} + n^{\frac{b}{b-1}} a \left(1-b\right) \left(\frac{(1-\alpha)W\delta}{\alpha(1+\delta)q_2ab}\right)^{\frac{b}{b-1}} + CF_{MC} < a \left(\frac{q_2}{q_1} \frac{1}{\delta} \left(-dq_1\right)\right)^{\frac{b}{b-1}} + CF_{MC} < a \left(\frac{q_2}{q_1} \frac{1}{\delta} \left(-dq_1\right)^{\frac{b}{b-1}} + CF_{MC} < a \left(\frac{q_2}{q_1} \frac{1}{\delta} \left(-dq_1\right)\right)^{\frac{b}{b-1}} + CF_{MC} < a \left(\frac{q_2}{q_1} \frac{1}{\delta} \left(-dq_1\right)^{\frac{b}{b-1}} + CF_{MC} < a \left(\frac{q$$

535 With

$$\begin{split} G\left(n\right) &= n \frac{\left(1-\alpha\right) \left(-\frac{dq_{1}}{q_{1}}\right) \frac{\overline{W}}{I_{W}}}{\left(1+\delta\right) \alpha} - n^{\frac{b}{b-1}} a\left(b-1\right) \left(\frac{(1-\alpha)W\delta}{\alpha(1+\delta)q_{2}ab}\right)^{\frac{b}{b-1}} + CF_{MC} - a\left(\frac{q_{2}}{q_{1}}\frac{1}{\delta}\left(-dq_{1}\right)\right)^{b} \\ G'\left(n\right) &= \frac{\left(1-\alpha\right) \left(-\frac{dq_{1}}{q_{1}}\right) \frac{\overline{W}}{I_{W}}}{\left(1+\delta\right) \alpha} - n^{\frac{1}{b-1}} ab\left(\frac{(1-\alpha)W\delta}{\alpha(1+\delta)q_{2}ab}\right)^{\frac{b}{b-1}} < 0 \iff n > \overline{n} \\ G\left(\overline{n}\right) &= CF_{MC} > 0 \quad \text{and} \quad G\left(\underline{n}\right) < 0 \iff CF_{MC} < \widehat{CF} \end{split}$$

536

### 537 References

538

Brekke, K.A., 1997. The numéraire matters in cost-benefit analysis. Journal of Public
Economics 64(1), 117-123.

Bendor, T., 2009. A dynamic analysis of the wetland mitigation process and its effects on no net loss policy. Landscape and Urban Planning 89(1-2), 17-27.

Bruggeman, D.J., Jones, M.L., Lupi, F., Scribner, K.T., 2005. Landscape equivalency
analysis: methodology for estimating spatially explicit biodiversity credits. Environmental
Management 36(4), 518-534.

Bruggeman, D.J., Jones, M.L., 2008. Should habitat trading be based on mitigation ratios derived from landscape indices? A model-based analysis of compensatory restoration options for the red-cockaded woodpecker. Environmental Management 42(4), 591-602.

<sup>549</sup> Cole, S.G., 2013. Equity over Efficiency: A Problem of Credibility in Scaling Resource<sup>550</sup> Based Compensatory? Journal of Environmental Economics and Policy 2(1), 93-117.

<sup>551</sup> Dunford, R.W., Ginn, T.C., Desvousges, W.H., 2004. The use of habitat equivalency <sup>552</sup> analysis in natural resource damage assessments. Ecological Economics 48(1), 49-70.

Ebert, U., 2003. Environmental Goods and the Distribution of Income. Environmental and Resource Economics 25(4), 435-459.

English, E.P., Peterson, C.H., Voss, C.M., 2009. Ecology and Economics of Compensatory Restoration. Report, NOAA Coastal Response Research Center (CRRC), New Hampshire.

<sup>558</sup> Flores, N.E., Thacher, J., 2002. Money, who needs it? Natural resource damage assess-<sup>559</sup> ment. Contemporary Economic Policy 20(2), 171-178.

Knetsch, J.L., 2007. Biased valuations, damage assessments, and policy choices: The
choice of measure matters. Ecological Economics 63(4), 684-689.

Leroux, A., 1987. Preferences and normal goods: A sufficient condition. Journal of Economic Theory 43, 192-199.

Medin, H., Nyborg, K., Bateman, I., 2001. The assumption of equal marginal utility of income: how much does it matter? Ecological Economics 36(3), 397-411.

Moilanen, A., van Teeffelen, A.J.A., Ben-Haim, T., Ferrier, S., 2009. How much com-

pensation is enough? A framework for incorporating uncertainty and time discounting when
calculating offset ratios for impacted habitat. Restoration Ecology 17(4), 470-478.

NOAA, 1999. Discounting and the treatment of uncertainty in natural resource damage
 assessment. Technical Paper 99-1. National Oceanic and Atmospheric Administration.

<sup>571</sup> Quétier, F., Lavorel, S., 2011. Assessing ecological equivalence in biodiversity offset <sup>572</sup> schemes: Key issues and solutions. Biological Conservation 144(12), 2991-2999.

<sup>573</sup> Zafonte, M.C., Hampton, S., 2007. Exploring welfare implications of resource equivalency

analysis in natural resource damage assessments. Ecological Economics 61(1), 134-145.